

**Re: RE BOS IN ACCOUNTANCY - Approval of syllabus by circulation**

Pooja Savla &lt;poojas@sies.edu.in&gt;

Tue 9/26/2023 7:25 AM

To: Varsha Lund <varshal@sies.edu.in>; Charul Patel <charulp@sies.edu.in>; Prasanna Tambe <prasannat@sies.edu.in>; ANIL TILAK <aniltalak1006@gmail.com>; fcahemant@gmail.com <fcahemant@gmail.com>; hemant godbole <cahemantoffice@gmail.com>; Gunvant Rachchh <gunvantrachchh@yahoo.com>; ashok\_12gujar@yahoo.com <ashok\_12gujar@yahoo.com>; Jatin Shah <jatinshah19@gmail.com>; Divya K Naik <divyaknaik028@gmail.com>

Cc: Fleur Dsouza <fleurd@sies.edu.in>; Aniket Swaraj <anikets@sies.edu.in>; Shailashri Uchil <shailashriu@sies.edu.in>; Sugandhi Gupta <sugandhig@sies.edu.in>

Dear Prasanna sir / Charul mam,

Considered and approve the same.

Regards,  
Pooja Savla

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**From:** Varsha Lund <varshal@sies.edu.in>**Sent:** Monday, September 25, 2023 11:08 AM

**To:** Charul Patel <charulp@sies.edu.in>; Prasanna Tambe <prasannat@sies.edu.in>; ANIL TILAK <aniltalak1006@gmail.com>; fcahemant@gmail.com <fcahemant@gmail.com>; hemant godbole <cahemantoffice@gmail.com>; Gunvant Rachchh <gunvantrachchh@yahoo.com>; ashok\_12gujar@yahoo.com <ashok\_12gujar@yahoo.com>; Jatin Shah <jatinshah19@gmail.com>; Divya K Naik <divyaknaik028@gmail.com>

**Cc:** Fleur Dsouza <fleurd@sies.edu.in>; Aniket Swaraj <anikets@sies.edu.in>; Shailashri Uchil <shailashriu@sies.edu.in>; Sugandhi Gupta <sugandhig@sies.edu.in>; Pooja Savla <poojas@sies.edu.in>

**Subject:** Re: RE BOS IN ACCOUNTANCY - Approval of syllabus by circulation

Dear Sir,

Considered and approve the same.

Regards,  
CA Varsha Lund

Sent from [Outlook for Android](#)

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**From:** Charul Patel <charulp@sies.edu.in>**Sent:** Monday, September 25, 2023 11:06:46 AM

**To:** Prasanna Tambe <prasannat@sies.edu.in>; ANIL TILAK <aniltalak1006@gmail.com>; fcahemant@gmail.com <fcahemant@gmail.com>; hemant godbole <cahemantoffice@gmail.com>; Gunvant Rachchh <gunvantrachchh@yahoo.com>; ashok\_12gujar@yahoo.com <ashok\_12gujar@yahoo.com>; Jatin Shah <jatinshah19@gmail.com>; Divya K Naik <divyaknaik028@gmail.com>

**Cc:** Fleur Dsouza <fleurd@sies.edu.in>; Aniket Swaraj <anikets@sies.edu.in>; Shailashri Uchil <shailashriu@sies.edu.in>; Sugandhi Gupta <sugandhig@sies.edu.in>; Pooja Savla <poojas@sies.edu.in>; Varsha Lund <varshal@sies.edu.in>

**Subject:** Re: RE BOS IN ACCOUNTANCY - Approval of syllabus by circulation

Dear Prasanna sir ,

Considered and approve the same.

Best regards

Charul Patel

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**From:** Charul Patel <charulp@sies.edu.in>

**Sent:** Saturday, September 9, 2023 8:58:36 AM

**To:** Prasanna Tambe <prasannat@sies.edu.in>; ANIL TILAK <aniltalak1006@gmail.com>; fcahemant@gmail.com <fcahemant@gmail.com>; hemant godbole <cahemantoffice@gmail.com>; Gunvant Rachchh <gunvantrachchh@yahoo.com>; ashok\_12gujar@yahoo.com <ashok\_12gujar@yahoo.com>; Jatin Shah <jatinshah19@gmail.com>; Divya K Naik <divyaknaik028@gmail.com>

**Cc:** Fleur Dsouza <fleurd@sies.edu.in>; Aniket Swaraj <anikets@sies.edu.in>; Shailashri Uchil <shailashriu@sies.edu.in>; Sugandhi Gupta <sugandhig@sies.edu.in>; Pooja Savla <poojas@sies.edu.in>; Varsha Lund <varshal@sies.edu.in>

**Subject:** Re: RE BOS IN ACCOUNTANCY - Approval of syllabus by circulation

Dear All

First of all kindly accept our sincere apologies and us excuse for the inconvenience.

As you are aware that Autonomous colleges have implemented NEP 2020 w.e.f. academic year 2023-2024. We are enclosing herewith the updated syllabus of Accountancy in accordance with NEP 2020 for FYBCOM/FYBBI and FYBMS approved during BOS meeting held in Jan 2023. A note on changes accordingly is also attached herewith. It may please be appreciated that only number of lectures are restructured as per NEP 2020. I therefore , request you , to kindly consider the same for approval by circulation. A copy of minutes of BOS meeting held on 21.1.2023 is also attached.

Thanks & Regards

CS CHARUL PATEL

Assistant Professor

Department of Accountancy

SIES College of Com & Eco.

Plot no. 71/72 , Sion Matunga Estate

Sion (East)

Mumbai 400 022

India

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**From:** Prasanna Tambe <prasannat@sies.edu.in>

**Sent:** Friday, September 8, 2023 11:37 PM

**To:** ANIL TILAK <aniltalak1006@gmail.com>; fcahemant@gmail.com <fcahemant@gmail.com>; hemant godbole <cahemantoffice@gmail.com>; Gunvant Rachchh <gunvantrachchh@yahoo.com>; ashok\_12gujar@yahoo.com <ashok\_12gujar@yahoo.com>; Jatin Shah <jatinshah19@gmail.com>; Divya K Naik <divyaknaik028@gmail.com>

**Cc:** Fleur Dsouza <fleurd@sies.edu.in>; Aniket Swaraj <anikets@sies.edu.in>; Shailashri Uchil <shailashriu@sies.edu.in>; Sugandhi Gupta <sugandhig@sies.edu.in>; Charul Patel <charulp@sies.edu.in>; Pooja Savla <poojas@sies.edu.in>; Varsha Lund <varshal@sies.edu.in>

**Subject:** RE BOS IN ACCOUNTANCY - Approval of syllabus by circulation

Dear All

As you are aware that Autonomous colleges have implemented NEP 2020 w.e.f. academic year 2023-2024. We are enclosing herewith syllabus of Accountancy for FYBCOM/FYBBI and FYBMS approved during BOS meeting held in Jan 2023. A note on changes is also attached. It may please be appreciated that only number of lectures are restructured as per NEP 2020. I therefore , request you , to kindly consider the same for approval by circulation. A copy of minutes of BOS meeting held on 21.1.2023 is also attached.

Thanks & Regards

CA Prasanna M.Tambe

Assistant Professor  
Head - Department of Accountancy  
SIES College of Com & Eco.  
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Sion (East)  
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Any views or opinions presented in this email are solely those of the author and do not necessarily represent those of the SIES College of Commerce & Economics.

DN

Divya K Naik <divyaknaik028@gmail.com>

To: Charul Patel

Cc: Prasanna Tambe +12 others



Thu 9/14/2023 3:39 PM



Dear Prasanna sir / Charul mam,  
Considered and approve the same.  
Best regards  
Divya

...

SG

Sugandhi Gupta

To: Prasanna Tambe +7 others

Cc: Fleur Dsouza; Aniket Swaraj +4 others



Mon 9/25/2023 10:24 AM

Dear Prasanna sir / Charul mam,  
Considered and approve the same.  
Best regards  
Sugandhi

...

GR

Gunvant Rachchh <gunvantrachchh@yahoo.com>

To: Sugandhi Gupta; Prasanna Tambe +6 others

Cc: Fleur Dsouza; Aniket Swaraj +4 others



Mon 9/25/2023 10:50 AM

Dear Sir,  
Approved.  
Regards,  
CA. Gunvantrai Rachchh

Sent from Yahoo Mail on Android



**SIES COLLEGE OF COMMERCE AND ECONOMICS(AUTONOMOUS)**

**BOARD OF STUDIES IN ECONOMICS AND FOUNDATION COURSE**

**MEETING OF BOARD OF STUDIES**

**MINUTES**

Minutes of the Meeting of the Board of Studies in Economics and Foundation Course of SIES College of Commerce & Economics (Autonomous), Sion East, Mumbai 400 022 held on 24<sup>th</sup> July 2023 at 4:30 pm by Online Mode on MS Teams

The meeting was held to discuss and deliberate the proposed syllabus, exam pattern and question paper pattern of the subjects- Business Economics, Foundation Course - Indian Knowledge System, Value Education Course, Health and Wellness I and II in the concerned BOS.

The following members attended the meeting

Sr. No	Category	Name and details
1	Chairperson, BoS	Dr. Nina Roy Choudhury, Principal
2	Expert nominated by the Vice Chancellor of the University of Mumbai	Dr. Shivaji A. Pawar, HOD Economics Mulund College of Commerce, Mumbai
3	Two subject Experts from other Universities	Dr. Suvarna Kadam, HOD Business Economics, RNC Arts JDB Commerce NSC Science College Nashik, Savitribai Phule Pune University
4	Faculty members	Ms. Alka Kharbanda, Ms.Shailshri Uchil, Dr. Harini C , Ms. Simran Bhambri
5	Other Faculty members	Ms. Saraswathy Swaminathan, Former HOD- Economics, SIES College of Commerce and Economics

The Chairperson, Dr. Nina Roy Choudhury welcomed and introduced the members of BOS.

Dr. Nina Roy Choudhary stated that in the earlier session some changes were made in the syllabus but it was prior to the working on NEP format. It was required to align the syllabus of Business Economics for self-finance courses, so as per the new format it has been aligned and included in Semester I and Semester II, so modifications have been made.

Dr. Nina Roy Choudhary have also mentioned the introduction of new subjects like Indian Knowledge system, Value Education and co-curricular like Health and Wellness which comes under the Foundation course.

Dr. Nina Roy Choudhary stated that IKS will be general paper in Semester I and Value education in Semester II for all Self Finance courses and in BCom it will be there in Second year. Health and Wellness would be there only in BCom in Sem I and Sem II.

Dr. Harini presented the syllabus and the pattern of examination for the following:

- First Year BCom (A&F, B&I, FM) and BMS/ First Year BCom: Indian Knowledge System (Sem I/III)
- First Year BCom (A&F, B&I, FM) and BMS/ Second Year BCom : Value Education Course (Sem II/IV)
- First Year BCom : Health and Wellness I & II (Sem I/II)

Following the presentation, the BoS members discussed the paper and approved the proposed syllabus and examination pattern of IKS, VEC and Health and Wellness papers. FC syllabus presentation was followed by Economics. Ms. Alka Kharbanda presented the syllabus of the following courses.

- First Year BCom and IBCom: Business Economics – I (Sem II)
- First Year BMS: Business Economics – I , Business Economics – II and Business Economics – III (Sem I/ II).
- First Year BCom (A and F, FM, BBI) and MCom (Banking and Finance/ Accountancy): Business Economics – I , Business Economics – II (Sem I/II)

Thereafter the same was discussed by the members. Following suggestions/observations were made

Name of the member	Suggestions/observations
1) Dr. Shivaji Pawar	<p>Appreciated the syllabus and evaluation system of Indian Knowledge system, Value Education Course and Health and Wellness.</p> <p>Appreciated the changes in the syllabus of First Year Economics and</p>

	suggested to remove law of demand and ss consumer surplus and include properties of Indifference curve and Consumer Equilibrium. Also suggested to be specific in Module III regarding Models of Oligopoly: Collusive and Non collusive and to include practical problems related to cross elasticity of demand and case study for semester end evaluation.
2) Dr. Nina Roy Choudhury	Stated no changes in syllabus of Economics except for BMS.
3) Dr. Suvarna Kadam	Appreciated about covering all aspects related to Health and Wellness.  Agreed with removal of few concepts in Business Economics II for BMS (Sem II) in Module III like Liquidity Preference Theory of Interest.
4) Ms. Saraswathy Swaminathan	Confirmed that the syllabi and examination pattern for all courses was good.
5) Principal	Inquired whether the proposed syllabus, the examination and the question paper pattern can be passed to which the members agreed. Informed that the Minutes of the meeting will be sent to the members for their approval.

**The Proposed syllabus and examination pattern was accepted without modifications for**

- First Year B. Com (A&F, B&I, FM) and BMS and BCom (Aided) Indian Knowledge System (Sem I/III)
- First Year B. Com (A&F, B&I, FM) and BMS and BCom (Aided) Value Education Course (Sem II/IV)
- First Year BCom Health and Wellness (Sem I and II)



- First Year M.Com (Accountancy) and M.Com (Banking and Finance) Economics for Business Decisions (Semester I) and Macro Economics Concepts and Applications (Semester II)

**The Proposed syllabus was accepted with modifications for**

- First Year BMS: Business Economics (Sem I /Sem II)

Particulars as per proposed syllabus	Changes as approved in the meeting
<b>Sem II – Business Economics (Aided and IBCOM) Sem I – Business Economics (BMS)</b>	
Module I: Deleted - law of demand and consumer surplus.  Module I: Added- Indifference Curve: Properties of Indifference Curves and Consumers' equilibrium	Mod I- Deleted demand function, demand schedule and demand curve, law of demand and consumer surplus.  Added Indifference Curves: Properties of Indifference Curves and Consumers Equilibrium
<b>Sem II – Business Economics II(BMS)</b>	
Module I: Deleted – Measurement of National Income  Module II: Deleted - Liquidity Preference Theory of Interest	Module I: Deleted Measurement of National Income  Module II :Deleted - Liquidity Preference Theory of Interest

The proposed examination pattern of 30-20, with 30 marks being allotted for the semester end examination and 20 marks for the internal examination was approved by the BOS.

Thereafter, the following resolutions were passed.

It was further resolved that:

1. The proposed question paper pattern in the subject of Business Economics for First Year M.Com (Accountancy) and M.Com (Banking and Finance) Economics for Business Decisions (Semester I) and Macro Economics Concepts and Applications (Semester II), First Year B.Com/ B. Com (A&F, B&I, FM) and BMS: Foundation Course(Indian Knowledge system/ Value



Education Course/ Health and Wellness) (Sem I/II/III/IV), First Year BCom/ B. Com (A&F, B&I, FM) and BMS: Business Economics (Sem I /Sem II), is approved and would be adopted in a progressive manner from the academic year 2024-2025.

2. The internal examination through MCQ/Objective format will be conducted online/offline. Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt., UGC and the University of Mumbai.

3. Further resolved that the changes made in the syllabus and 60-40 examination pattern of Business Economics adopted for first year and second year courses for the academic year 2023-2024 will be continued in first year only for the academic year 2024-25.

The meeting was concluded with a vote of thanks extended by Dr. Nina Roy Choudhury



Dr. Nina Roy Choudhury

Name & signature

Chairperson – BOS – Economics and Foundation Course

Place: Mumbai

Date: 24<sup>th</sup> July 2023

Following changes were proposed in the existing syllabus of Business Economics for first year courses of B. Com(Aided)/ IBCom and BMS.

Particulars in proposed syllabus	Changes as approved in the meeting
(Semester I) <b>Module 1:</b> Deleted –Law of demand and consumer surplus.	Approved
<b>Module 1:</b> Added- Indifference Curves: Properties of Indifference	

Curves and Consumers Equilibrium	
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Following changes were proposed in examination pattern for Foundation Course (Indian Knowledge system) and (Value Education Course) B. Com (Aided), B. Com (A&F, B&I, FM) and BMS (Semester I/III) and presented before the meeting.

Particulars in proposed question paper pattern	Changes as approved in the meeting
<p><b>Foundation Course : Indian Knowledge System B. Com (Aided), B. Com (A&amp;F, B&amp;I, FM) and BMS (Semester I/III)</b></p> <p><b>Internal Assessment (20 marks)</b></p> <p>Internal test – Multiple Choice Questions <b>10 marks</b></p> <p>Assignment/ Project and viva-voce / Case studies/ Outreach programs/Certificate courses <b>10 marks</b></p> <p><b>Semester End Assessment (30 Marks – 1 hour)</b></p> <p>Q1. Full Length questions or Short Notes from Module I <b>10 marks</b></p> <p>Q2. Full Length questions or Short Notes from Module II <b>10 marks</b></p> <p>Q3. Full Length questions or Short Notes from Module III <b>10 marks</b></p> <p><b>Note: The 10 marks can be further divided into 2 questions of 5 marks each.</b></p>	Approved

Following changes were proposed in examination pattern for BCom (Aided) Foundation Course (Health and Wellness) (Semester I and II) and presented before the meeting.

Particulars in proposed question paper pattern	Changes as approved in the
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	meeting
<p><b>Foundation Course : Health and Wellness I and II B. Com (Aided), (Semester I/II)</b></p> <p><b>Internal Assessment (20 marks)</b></p> <p>Internal test – Multiple Choice Questions <b>10 marks</b></p> <p>Assignment/ Project and viva-voce / Case studies/ Outreach programs/Certificate courses <b>10 marks</b></p> <p><b>Semester End Assessment (30 Marks – 1 hour)</b></p> <p>Q1. Full Length questions or Short Notes from Module I <b>10 marks</b></p> <p>Q2. Full Length questions or Short Notes from Module II <b>10 marks</b></p> <p>Q3. Full Length questions or Short Notes from Module III <b>10 marks</b></p> <p><b>Note: The 10 marks can be further divided into 2 questions of 5 marks each.</b></p>	Approved

Following changes were proposed in examination pattern for BMS/ BCom (Aided) /IBCom Business Economics I (Semester I/ II) and presented before the meeting.

Particulars in proposed question paper pattern	Changes as approved in the meeting
<p><b>Business Economics – I BMS/ B. Com (Aided)/ IBCom, (Semester I/II)</b></p> <p><b>Internal Assessment (20 marks)</b></p> <p>Internal test – Multiple Choice Questions <b>10 marks</b></p>	Approved

<p>Assignment/ Project and viva-voce / Case studies/ Outreach programs/Certificate courses <b>10 marks</b></p> <p><b>Semester End Assessment (30 Marks – 1 hour)</b></p> <p>Q1. One out of Two questions from Module I <b>10 marks</b></p> <p>Q2. One out of Two questions from Module II <b>10 marks</b></p> <p>Q3. One out of Two questions from Module III <b>10 marks</b></p> <p><b>Note: The 10 marks can be further divided into 2 questions of 5 marks each. This will mainly include practical problems/case study.</b></p>	
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Following changes were proposed in examination pattern for Business Economics B. Com (A&F, B&I, FM) and presented before the meeting.

Particulars in proposed question paper pattern	Changes as approved in the meeting
<p><b>Business Economics (Semester I) - Business Economics B. Com (A&amp;F, B&amp;I, FM).</b></p> <p><b>Internal Assessment (40 marks)</b></p> <p>One Internal test of 20 marks – (Multiple choice Questions) <b>20 marks</b></p> <p>Project and viva-voce/ Assignment / Case studies/ Short term course/ Book Review/ Short-term courses/ Case-study/ Open Book</p>	Approved

<p>Test/ Online courses, class test in online/offline mode</p> <p><b>20 marks</b></p> <p><b>Semester I End Assessment (60 Marks – 2 hours)</b></p> <p>Q. 1. (5 marks x3) or ( 7 and 8 marks) or (15 marks) Module I <b>15 marks</b></p> <p>Q. 2. (5 marks x3) or ( 7 and 8 marks) or (15 marks) Module II <b>15 marks</b></p> <p>Q. 3 (5 marks x3) or ( 7 and 8 marks) or (15 marks) Module III <b>15 marks</b></p> <p>Q. 4. (5 marks x3) or ( 7 and 8 marks) or (15 marks) Module IV <b>15 marks</b></p> <p><b>Note: The 60 marks paper can be divided into 5 questions of 12 marks each and 12 marks question can be further subdivided as (6 x 2) or (4x3) marks. Or can be kept as 4 questions of 15 marks which can be subdivided into 7/8 or 5</b></p>	
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Following changes were proposed in examination pattern for Economics for Business Decisions (Semester I) and Macro Economics Concepts and Applications (Semester II) M.Com (Banking and Finance/ Accountancy) and presented before the meeting.

Particulars in proposed question paper pattern	Changes as approved in the meeting
<b>Economics for Business Decisions (Semester I) and Macro Economics Concepts and Applications (Semester II) M.Com (Banking and Finance/ Accountancy)</b>	Approved

**Internal Assessment (40 marks)**

One objectives (multiple choice questions) test of

**20 marks**

Project, Presentation and Viva voce/Case studies/Assignments/  
Internship /Certificate courses, class test in online/offline mode

**20 marks**

**Semester I End Assessment (60 Marks – 2 hours)**

Q. 1. 15 marks OR 15 marks Module I      **15 marks**

Q. 2. 15 marks OR 15 marks Module I Module II      **15 marks**

Q. 3 15 marks OR 15 marks Module I Module III  
**15 marks**

Q. 4. 15 marks OR 15 marks Module I Module IV  
**15 marks**

Note: **The 60 marks paper can be divided into 5 questions of 12 marks each and 12 marks question can be further subdivided as (6 x 2) or (4x3) marks. Or can be kept as 4 questions of 15 marks which can be subdivided into 7/8 or 5**

*nachoudhury*

Dr. Nina Roy Choudhury

Chairperson – BOS – Economics and Foundation Course

Monday, July 24, 2023.



## DEPARTMENT OF MATHEMATICS AND STATISTICS

### MEETING OF BOARD OF STUDIES

#### MINUTES

The Board of Studies in Mathematics and Statistics of SIES College of Commerce & Economics (Autonomous), Sion East, Mumbai 400 022 held on Monday, 17th July 2023 at 5.00 pm by Online Mode on MS Teams.

**Following members were present:**

Sr.No.	Name	Designation
1	Chairperson (HOD)	Ms. Sangeeta Kore
2	Faculty Members	Dr. Amit Khatri (B.Com.) Ms. Reema Castelino (B.Com FM)
3	Subject Expert from Other University	Dr. Sanjeev Sabnis Professor, Department of Mathematics IIT, Mumbai.
4	One Expert selected by Vice-Chancellor from the six recommended by the College Principal	Dr. Annapurna Shankarnarayanan, Vice Prin.(Arts), St. Xavier's College (Autonomous)
5	P G Alumni	CA CS Divya Krishnan Naik Visiting Faculty

6	Outside Subject Expert	Dr. Dnyaneshwar Doke Principal , M.L.Dahanukar College of Commerce
7	Other Members of Faculty, (visiting )	Mr. Vipin Kumar Gupta (B.Com B&I)

The Chairman, Ms. Sangeeta Kore welcomed the members of BOS.  
After the brief introduction, following syllabi were presented

**Common syllabus for Self Financing UG courses ( BMS , B.Com A&F B.Com B&I , B.Com FM )**

Ms.Reema Castelino , Faculty from Department of Bachelors of Commerce (Financial Markets), presented the common syllabus along with pattern of examination. Thereafter the same was discussed by the members.

**Business Mathematics (Semester I) and Business Statistics (Semester II):**

Following suggestions/observations were made:

Name of the member	Suggestions/observations
Dr. Sanjeev Sabnis	<b>To give description of the reference books such as name of the publisher and year of publication</b>

**Bachelor of Commerce (B.Com.)**

Ms. Sangeeta Kore BOS Chairperson & B.Com faculty, presented the syllabus of Mathematical & Statistical Techniques along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made:

Name of the member	Suggestions/observations
Dr. Annapurna Shankarnarayanan	<b>Semester II Module II</b> To retain the concepts of absolute & relative measures and coefficient of variation

## **B.Sc. IT**

Ms. Sangeeta Kore BOS Chairperson, presented the syllabus of **Discrete Mathematics and Numerical and Statistical Methods** along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made:

### **Numerical and Statistical Methods:**

Name of the member	Suggestions/observations
Dr. Sanjeev Sabnis	<b>Random Variables should be covered before Least-Squares &amp; Regression</b>

Thereafter following Resolution was passed.

Resolved that the proposed common syllabi and the examination pattern in the subject of **Business Mathematics (Semester I) and Business Statistics (Semester II)** for Self Financing UG courses ( BMS , B.Com A&F B.Com B&I , B.Com FM ), **Mathematical & Statistical Techniques ( Semester I & II )** for B.Com. , **Discrete Mathematics and Numerical Statistical Methods** for B.Sc. (IT) are hereby approved with modifications as stated above.

The meeting was concluded with a vote of thanks extended by Mr Amit Khatri.



Ms. Sangeeta Kore  
Chairman – BOS – Mathematics and Statistics  
Place Mumbai  
Date 17/07/2023

**SIES College of Commerce and Economics (Autonomous),  
Sion East, Mumbai 400 022  
Department of English**

20.07.2023

**Minutes of the Board of Studies meeting**

**A BOS meeting of English Department, SIES College of Commerce & Economics (Autonomous), was held on July 20, 2023, at 4:00 p.m. in hybrid mode to finalise the changes made due to NEP restructuring.**

The meeting was held to discuss and deliberate on the restructured syllabus, exam pattern and question paper pattern of the subjects of Business Communication in English in B. Com, B. Com (A&F, B&I, FM, BMS), Business Communication Skills in B. Com, B. Com (A&F, B&I, FM, BMS), Communication Skills in B.Sc. IT and Business Communication in English and Communication Skills for Business in B. Com (International Accounting).

The following members attended the meeting:

Sr. No.	Category	Name and details
1	Chairperson, BoS	Dr. Nina Roy Choudhury
2	Faculty member	Ms. Manasi Shah
3	One expert selected by ViceChancellor from the six recommended by the College Principal	Dr. Hemangi Bhagwat Head, Department of Business Communication, K.J. Somaiya College of Science & Commerce,
4	Two subject experts from other university	Dr. Gouri Mohan Assistant Professor, M.M.P. Shah Women's College of Arts and Commerce (SNDTWU) Dr. Anusha Ramanathan Centre for Education, Innovation, Action, Research, (CEIAR) TISS, Deemed University
5	One representative industry	Mr. Rajesh Vishwanath (Granted leave of absence) Head, Finance & Operations, Group M Media India Ltd.

6	PG Alumni	Mr. Prashant Shivram P.R. Professional, Co- founder Rubique Consulting (Granted leave of absence)
7	Outside expert	Ms. Swati Kapadia CEO, Forum of Free Enterprise (Granted leave of absence)
8	Other Faculty members	Ms. Lekha Nambiar Retired Assistant Professor, English, VES College of Arts and Science, Chembur.

The Chairperson Dr. Nina Roy Choudhury welcomed and introduced the members of BOS.

Dr. Nina Roy Choudhury, from the Department of English presented the syllabi of Business Communication in English in B. Com, B. Com (A&F, B&I, FM, BMS), Business Communication Skills in B. Com, B. Com (A&F, B&I, FM, BMS), Communication Skills in B.Sc. IT and Business Communication in English and Communication Skills for Business in B. Com (International Accounting) along with the proposed pattern of examination for Semester I & II. Thereafter the syllabi and the exam pattern for all courses were discussed and approved by the members with Dr. Hemangi Bhagwat commending the changes.

Following suggestions/observations were made:

Name of the member	Suggestions/observations
Dr. Anusha Ramanathan	<p>For B.Sc IT, it was suggested to incorporate presentations, projects and assignments based on communication in lieu of practical.</p> <p>For B. Com International Accounting, it was suggested to include digital literacy (Netiquettes, Email-etiquettes, Online-Interviews and GD, online resume building, etc.)</p> <p>For Business Communication Skills, it was suggested to introduce paragraph writing as a response to the comprehension passage. Chairperson added summarization too can be added to comprehension passages. This would test students response to written text and build critical thinking skills</p>

Thereafter the following resolutions were passed:

- Resolved to continue with restructured syllabus and examination pattern adopted for first year in B. Com (International Accounting) in the BOS meeting held on 20th July 2023 for the academic year 2023- 2024.

Particulars in proposed syllabus	Changes as approved in the meeting
(Semester I) <b>UNIT 1: Understanding Communication:</b> Nature and Scope of Communication 1.1. Definition, Process of Communication, Features/Characteristics, Functions, and Benefits of Business Communication, The 7Cs of Communication, Communication Network/Channels, Non-verbal Communication, Barriers to Communication <b>UNIT 2: Reading and Listening Skills:</b> Effective Reading, Importance and Benefits of Reading, Mechanics of Reading/Reading Speed, Effective Listening, Types of Listening, Principles and Barriers to Effective Listening <b>UNIT 3: Writing Skills:</b> Applications (Letters/ Email), Request for Recommendations and Testimonials, Resume/Biodata, Statement of Purpose.	Approved
(Semester II) <b>UNIT 1:</b> Presentations, Grooming & Etiquette <b>UNIT 2:</b> Group Discussion & Interviews <b>UNIT 3:</b> Meetings and Conferences, Drafting of Notice, Agenda, Resolutions and Report writing	Approved

- Resolved that that the proposed syllabus in the subject Business Communication in English and Business Communication Skills for the following first year courses: B. Com, B. Com A&F/ B&I / FM / BMS for the semester I and II is approved and will be implemented in the academic year 2023-2024 in a progressive manner.

Particulars in restructured syllabus	Changes as approved in the meeting
<b>Business Communication in English (AECC)</b> (Semester I) <b>UNIT 1:</b> Concept of Communication: Meaning, Definition, Process, Need, Feedback Emergence of Communication as a key concept in the Corporate and Global World Impact of technological advancements on Communication, Channels and	Approved

<p>Objectives of Communication: Channels, Formal and Informal- Vertical, Horizontal, Diagonal, Grapevine Objectives of Communication: Information, Advice, Order and Instruction, Persuasion, Motivation, Education, Warning, and Boosting the Morale of Employees (A brief introduction to these objectives to be given)</p> <p><b>UNIT 2: Methods and Modes of Communication:</b>  Methods: Verbal and Nonverbal, Characteristics of Verbal Communication Characteristics of Non-verbal Communication, Business Etiquette  Modes: Use of Digital &amp; E- communication Video and Satellite Conferencing.</p> <p><b>UNIT 3: Obstacles to Communication in Business World Problems in Communication /Barriers to Communication: Physical/ Semantic/Language / Socio-Cultural / Psychological / Barriers, Ways to Overcome these Barriers</b></p>	
<p>(Semester II)</p> <p><b>UNIT 1: Interviews:</b> Group Discussion Preparing for an Interview, Types of Interviews – Selection, Appraisal, Grievance, Exit, Online.</p> <p><b>UNIT 2:Meetings:</b> Need and Importance of Meetings, Conduct of Meeting and Group Dynamics Role of the Chairperson and the Participants, Drafting of Notice, Agenda and Resolutions. Conference: Importance and Types, Organizing a Conference . Modern Methods: Skype and Webinar .</p> <p><b>UNIT 3: Public Relations:</b> Meaning, Functions of PR Department, External and Internal Measures of PR, Press Release &amp; Crisis Management.</p>	Approved
<p>Particulars in restructured syllabus  <b>Business Communication skills (SEC)</b></p>	Changes as approved in the meeting
<p>(Semester I)</p> <p>UNIT 1: Reading Skills: Analysis of texts, Case studies, Reading Skills</p> <p>UNIT 2: Writing Skills : Paragraph Writing, Business Correspondence: Business Letter Writing: Parts, Structure, Layouts—Full Block, Modified Block, Semi – Block, Principles of Effective Letter Writing, Principles of effective E-mail Writing , Personnel Correspondence: Statement of Purpose, Letter requesting Recommendation / Testimonial, Job Application Letter and Resume.</p> <p>UNIT 3: Listening Skills: Importance of Listening skills , Cultivating good Listening Skills</p>	Approved
<p>(Semester II)</p>	Approved



<p><b>UNIT 1:</b> Presentation Skills: Presentations, Dialogues &amp; Speeches, GD and Presenting a News Item</p> <p><b>UNIT 2:</b> Business Correspondence : Trade Letters: Letters of Inquiry, Letters of Complaints, Claims, Adjustments, consumer Grievance Letters, Social and PR Letters.</p> <p><b>UNIT 3:</b> Language &amp; Writing Skills: Reports: Parts, Types, Feasibility Reports, Investigative Reports, Progress and Completion Reports, Summarisation: Identification of main and supporting/sub points Presenting these in a cohesive manner.</p>	
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3. Resolved that the proposed syllabus in the subject Communication Skills for FY B.Sc.-IT for the semester I & II is approved without modifications and will be implemented in the academic year 2023-2024 in a progressive manner:

Particulars in restructured syllabus	Changes as approved in the meeting
<p>(Semester I)</p> <p><b>UNIT 1:</b> Understanding Communication, Nature and Scope of Communication 1.1.Definition ,Process of Communication, Features/Characteristics, Functions, and Benefits of Business Communication,The 7Cs of Communication, Communication Network/Channels , Non-verbal Communication, Barriers to Communication</p> <p><b>UNIT 2:</b> Reading, Listening and Presentation Skills: Effective Reading, Importance and Benefits of Reading, Mechanics of Reading/Reading Speed . Effective Listening, Types of Listening, Principles and Barriers to Effective Listening. Planning and organising a presentation. Preparing and Delivering a Presentation.</p> <p><b>UNIT 3:</b> Writing Skills : Letter and Email Writing, Layout and Format, Principles of Effective Letter and Email Writing. Types of Letters/Emails. Application (Job/Course of Study) , Request for Recommendation and Testimonials, Career Building; Resume/Biodata, Statement of Purpose</p>	Approved
<p>(Semester II)</p> <p><b>UNIT 1:</b> Group Discussions &amp; Interviews with Soft skills</p> <p><b>UNIT 2:</b> Technical Writing: Reports, Proposals &amp; Instructions</p> <p><b>UNIT 3:</b> Summary &amp; Paragraph Writing</p>	Approved

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4. Resolved that the restructured question paper pattern in the subject of Business Communication in English and Business Communication Skills for B. Com, B. Com (A&F, B&I, FM) and BMS for Semester I & II, Communication Skills for B.Sc. IT in Semester I & II, Business Communication in English for I.B.Com in semester I and Communication Skills for Business for I.B.Com in semester II is hereby approved without modifications as stated below.

Particulars in question paper pattern	Changes as approved in the meeting
Business Communication in English I - (B. Com, B. Com (A&F, B&I, FM) and BMS) Internal Assessment (20 marks) MCQ Test-- 10 marks Class Assignments/ Presentations/ MOOCs/ Tutorials-- 10 marks Semester I End Assessment (30 Marks – 2 hours) Q.1 Write in brief (any 5 out of 7) (All Modules) 10 marks Q.2 Answer any two out of four (Module 1&2) 12 marks Q.3. Answer any one out of two (Module 2&3) 8 marks	Approved
Business Communication in English II - (B. Com, B. Com (A&F, B&I, FM) and BMS) Internal Assessment (20 marks) MCQ Test-- 10 marks Class Assignments/ Presentations/ MOOCs/ Tutorials-- 10 marks Semester II End Assessment (30 Marks – 2 hours) Q.1 Write in brief (any 5 out of 7) (All Modules) 10 marks Q.2 Answer any two out of four (Module 1&2) 12 marks Q.3. Answer any one out of two (Module 2&3) 8 marks	Approved

<p>Business Communication Skills-I (B. Com, B. Com (A&amp;F, B&amp;I, FM) and BMS  Internal Assessment (20 marks)  MCQ Test-- 10 marks  Class Assignments/ Presentations/ MOOCs/  Tutorials-- 10 marks  Semester I End Assessment (30 Marks – 2 hours)  Q1. Answer any 3 out of 5 (All modules)  6Marks  Q2. Letter writing (2 out of 4) – Letters  14 Marks  Q3. Comprehension Passage or Paragraph writing  10 Marks</p>	
<p>Business Communication Skills-II (B. Com, B. Com (A&amp;F, B&amp;I, FM) and BMS  Internal Assessment (20 marks)  MCQ Test-- 10 marks  Class Assignments/ Presentations/ MOOCs/  Tutorials-- 10 marks  Semester II End Assessment (30 Marks – 2 hours)  Q1. Answer any 3 out of 5 (All modules)  6Marks  Q2. Letter writing (2 out of 4) – Letter and Notice &amp; Agenda  14 Marks  Q3. Report writing / Summary writing  10 Marks</p>	Approved
<p>Communication Skills - I (B.Sc. IT)  Semester I  Internal Assessment (20 marks)  MCQ Test-- 10 marks  Class Assignments/ Presentations/ MOOCs/  Tutorials-- 10 marks  Semester –I End Examination (30 marks)  Q.1 Answer any 3 out of 5 (Short Notes) -15 marks  Q.2 Letter writing (2 out of 3) - 10 marks  Q.3 Comprehension Passage - 5 marks</p>	Approved

<p>Communication Skills - II (B.Sc. IT) Semester I Internal Assessment (20 marks) MCQ Test-- 10 marks Class Assignments/ Presentations/ MOOCs/ Tutorials-- 10 marks Semester –II End Examination (30 marks) Q1. Short notes (3 out of 5)- 15 Marks Q2. Technical writing (2 out of 3)-10 Marks Q3. Paragraph writing/Summarisation-5 Marks</p>	Approved
<p>Business Communication in English (B.Com International Accounting (I.B.Com) Semester I Internal Assessment (20 marks) MCQ Test-- 10 marks Class Assignments/ Presentations/ MOOCs/ Tutorials-- 10 marks Semester –I End Examination (30 marks) Q1. Answer any 3 out of 5 (Short Notes) 10Marks Q2.Letter writing (2 out of 3) 15 Marks Q3. Comprehension Passage 5 Marks</p>	Approved
<p>Communication Skills for Business(B.Com International Accounting (I.B.Com) Semester II Internal Assessment (20 marks) MCQ Test-- 10 marks Class Assignments/ Presentations/ MOOCs/ Tutorials-- 10 marks Semester –II End Examination (30 marks) Short notes (3 out of 5) 12 Marks Report writing (1 out of 2) 10 Marks Notice, Agenda and Resolutions 8 Marks</p>	Approved

The meeting ended at 5:00 p.m. with a vote of thanks extended by Dr. Nina Roy Choudhury who expressed her gratitude to the outgoing BOS members for their support and guidance throughout.

*nachoudhury*

Dr. Nina Roy Choudhury  
Chairperson – BOS – English  
Thursday, 20th July 2023

**SIES COLLEGE OF COMMERCE AND ECONOMICS(AUTONOMOUS)**

**DEPARTMENT OF ENVIRONMENTAL STUDIES**

**MEETING OF BOARD OF STUDIES**

**MINUTES**

The Board of Studies meeting in the Department of Environmental Studies of SIES College of Commerce & Economics (Autonomous), Sion East, Mumbai 400 022 was held on Monday, 3<sup>rd</sup> July 2023 at 4.00 pm via Online Mode on MS Teams

All members were present who constitute the BOS for Environmental Studies:

<b>Sr.No.</b>	<b>Name</b>	<b>Designation</b>
1	Chairperson (HOD)	Ms. Priti Thakkar
2	Faculty Members	Dr. Falguni Mathews Faculty from B. Com (Financial Markets)
3	Subject Expert from Other University	Prof Shyam Sunder Kinchi HOD, Dept. of PG Studies in Geography Dr. Bhimrao Ambedkar Govt PG College, Rajasthan
4	One Expert selected by Vice-Chancellor from the six recommended by the College Principal	Dr. Baishakhi Dutta Associate Professor Ramniranjan Jhunjhunwala College, Mumbai
5	One Representative Industry / Corporate Sector / Related Field	Mr. Ganesh Maral Project Leader Rolta India Ltd. (GIS)
6	P G Alumni	Mr. Kunjan Ketan Shah MD and Co-Founder, Gautam LAbdhi Wealth Management.
7	Outside Subject Expert	Dr. Mrs. Sanjyot Deuskar Associate Professor Dnyan Sadhana College, Thane
8	Outside Subject Expert	Dr. Sachin Deore , Professor Dept. of Geography SNDT Womens University ,Pune

Assistant Professor Mrs. Priti Thakkar, Chairperson, HOD Environmental Studies Department,

initiated the meet by greeting, introducing and welcoming the members of BOS.

Dr. Nina Roy Choudhury, Principal, SIES College of Commerce and Economics welcomed them and informed the members of BOS that due to the NEP changes in the syllabi have been made.

Assistant Professor Mrs. Priti Thakkar presented the syllabus for the B.Com in the subject of Environmental Studies (FYBCOM) and Environmental Sustainability Of Tourism (FYBCOM) and B.COM -Financial Markets(FYBFM) and FYBMS in the subject of Environmental Studies to be implemented from AY 2023-24.

### **B.COM**

#### **ENVIRONMENTAL STUDIES (VEC)**

Thereafter the same syllabus was discussed by the members. Following suggestions/observations were made

<b>Name of the member</b>	<b>Suggestions/observations</b>
1) Dr. Baishakhi Dutta	Appreciated the syllabus, and Cos. Suggested that CO-PO mapping should be done Term wise
2) Prof Shyam Sunder Kinchi	Appreciated the comprehensive syllabus. Suggested case studies to be included while teaching the syllabus
3) Mr. Ganesh Maral	No change required in syllabus.
4) Dr. Mrs. Sanjyot Deuskar	Su Appreciated the Syllabus very much
5) Mr. Kunjan Ketan Shah	Syllabus is good and no suggestions are given.
6) Dr. Sachin Deore	Syllabus is very good, all inclusive
8) 7) Dr. Nina Roy Choudhury	To Took permission to change the credit structure, nomenclature or Exam pattern if directed by NEP in future and expressed that changes will be intimated via circulation

The Proposed syllabus and examination pattern was accepted for B. Com – Environmental Studies

### **BCOM**

#### **ENVIRONMENTAL SUSTAINABILITY OF TOURISM (VSC)**

Thereafter the same syllabus was discussed by the members. Following suggestions/observations were made

<b>Name of the member</b>	<b>Suggestions/observations</b>
1) Dr. Baishakhi Dutta	Appreciated the syllabus very much
2) Prof Shyam Sunder Kinchi	Appreciated the comprehensive syllabus.
3) Mr. Ganesh Maral	No change required in syllabus.
4) Dr. Mrs. Sanjyot Deuskar	Su Appreciated the Syllabus very much. Suggested that

	Maps on Maharashtra can be avoided and focus should be on Maps of India.
5) Mr. Kunjan Ketan Shah	Syllabus is good and appreciated that students will get an exposure to the vocation of Tourism course at the under graduate level only
6) Dr. Sachin Deore	Syllabus is very good, all inclusive and comprehensive and no changes are required
8) 7) Dr. Nina Roy Choudhury	A Appreciated the syllabus

The Proposed syllabus and examination pattern was accepted for B. Com – Environmental Sustainability of Tourism

### SFC COURSES ENVIRONMENTAL STUDIES SYLLBUS

Thereafter the same was discussed by the members. Following suggestions/observations were made

Name of the member	Suggestions/observations
1) Dr. Baishakhi Dutta	Syllabus is quite exhaustive and good
2) Prof Shyam Sunder Kinchi	No change required.
3) Mr. Ganesh Maral	No change required
4) Dr. Mrs. Sanjyot Deuskar	Su Syllabus is good
5) Mr. Kunjan Ketan Shah	Syllabus is good, it gives good insights.
6) Dr. Sachin Deore	Syllabus is good
8) 7) Dr. Nina Roy Choudhury	To Took permission to name the subject has Environmental Studies instead of Environmental Science.

The Proposed syllabus and examination pattern was accepted for B. Com (SFC courses)

The meeting ended with vote of thanks extended by Assistant Professor Mrs. Priti Thakkar and warm regards from all Members of BOS for smooth implementation of the suggestions.



Name & signature  
Chairperson- BOS  
Mrs. Priti Thakkar



**SIES COLLEGE OF COMMERCE &  
ECONOMICS**

**(Autonomous)**

**Minutes of Meeting BOS in  
Management**

**Date: 22/08/2023**

Minutes of the Meeting of The Board of Studies in Management of SIES College of Commerce & Economics (Autonomous), Sion East, Mumbai 400 022 held on 22<sup>th</sup> August, 2023 at 7 pm by Online Mode on MS Teams

The meeting was held to discuss and deliberate the proposed syllabus, exam pattern and question paper pattern of the subjects in the concerned BOS.

The following members attended the meeting.

Sr. No.	Category	Name and details
1	Chairperson, BOS	Aniket Swaraj
2	Faculty members	Mr. Aniket Swaraj Ms. Manasi Shah Mrs. Shailashri Uchil Mrs. Falguni Mathews

3	Two subject experts from other university	Sagar Kelaskar Asst Manager Operations MEPS, TISS School of Vocational Education  Dr. Pushpendu Rakshit Asst. Professor, Amity Business School Mumbai
4	One expert selected by Vice- Chancellor from the six recommended by the College Principal	Dr. Prashant H Shelar Principal JES College of Science, Commerce and IT.
5	One representative industry	Aditi Datta (ABSENT) HR Manager South West Asia Lloyd Register.
6	PG Alumni	Aishwarya Pillai (ABSENT) Senior Manager HR, Godrej Infotech Ltd.
7	Outside expert	Jayabala Girish Sr. Manager Content, TISS

The Chairperson, Aniket Swaraj welcomed and introduced the members of BOS.

**Manasi Shah**, Faculty from FYBMS, presented the syllabus of Principles of Management along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made

Name of the member	Suggestions/observations
Mr. Sagar Kelaskar from TISS an expert from other university	Accepted the proposed Syllabus.
Dr. Pushpendu Rakshit From amity business school an expert from other university	Accepted the proposed Syllabus.
Mrs. Jayabala Girish from TISS an outside Expert	Accepted the proposed Syllabus.
Dr. Prashant H Shelar	Accepted the proposed Syllabus.

It was decided to incorporate the following changes in Proposed syllabus presented before the meeting.

Sr. No	Modules/Units	No of Lectures
1.	<p><b><u>Module -1</u></b>  <b>Nature of Management</b>  • <b>Management:</b> Concept, Significance, Role &amp; Skills, Levels of Management, Concepts of PODSCORB, Managerial Grid.  • Evolution of Management thoughts, Contribution of F.W Taylor, Henri Fayol and Contingency Approach.</p>	12
2.	<p><b><u>Module-2</u></b>  <b>Planning and Decision Making</b>  • <b>Planning:</b> Meaning, Importance, Elements, Process, Limitations and MBO. Management by Exception (MBE), Implementation, Advantages and Disadvantages  • <b>Decision Making:</b> Meaning, Importance, Process, Techniques of Decision Making.</p>	12

3.	<p><b>Module-3</b>  <b>Organizing</b></p> <ul style="list-style-type: none"> <li>• <b>Organizing:</b> Concepts, Structure (Formal &amp; Informal, Line &amp; Staff and Matrix), Meaning, Advantages and Limitations</li> <li>• <b>Departmentation:</b> Meaning, Basis and Significance</li> <li>• <b>Span of Control:</b> Meaning, Graicunas Theory, Factors affecting span of Control, Centralization vs Decentralization</li> <li>• <b>Delegation:</b> Authority &amp; Responsibility relationship</li> </ul>	13
	<p><b>Module-4</b>  <b>Directing, Motivation, Co- ordination and Controlling</b></p> <ul style="list-style-type: none"> <li>▪ <b>Directing:</b> Meaning and Process</li> <li>▪ <b>Motivation at workplace:</b> Concept of motivation Theories of motivation in an organisational set up.</li> <li>• A.Maslow Need Heirachy</li> <li>• F.Hertzberg Dual Factor</li> <li>• Mc.Gregor theory X and theory Y.</li> <li>• Ways of motivating through carrot (positive reinforcement) and stick (negative reinforcement) at workplace.</li> <li>▪ <b>Co-ordination</b> as an Essence of Management</li> <li>▪ <b>Controlling:</b> Meaning, Process and Techniques</li> <li>• <b>Recent Trends:</b> Green Management &amp; CSR</li> </ul>	13

It was decided to incorporate the following changes in exam pattern presented before the meeting. (if required)

### ***PROPOSED SCHEME OF EXAMINATION***

The scheme of examination shall be divided into two parts:

- Internal assessment 40% i.e. 40 marks
- Semester end examination 60% i.e. 60 marks

#### **(A) Internal Assessment 40 marks**

Description	Marks
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Objective type test (20 marks)	20
Any one of the following Assignment / Open Book Test / Value Added Course/ Project / Presentation / Outreach / Internship / Case Study	20
Total	40

***(B) Semester end examination 60 marks***

### **PROPOSED PAPER PATTERN**

<b>Duration : 2 hours</b>	
<b>Total Marks: 60</b>	
Q.1 15 marks OR 15 marks	15
Q.2 15 marks OR 15 marks	15
Q.3 15 marks OR 15 marks	15
Q.4 15 marks (Case Study) OR Short Notes: (Any 3 out of 5) - 5 marks each	15
Note: The 15 marks full length question may be sub divided into 2 questions of 7 or 8 marks each	

**Passing criteria: 40% marks for passing.**

Internals: Minimum 16 out of 40

Externals: Minimum 24 out of 60

Thereafter the following resolutions were passed.

Resolved that the proposed syllabus/syllabi in the subject of Principles of Management for Semester I is hereby approved without modifications as stated above.

Further Resolved that the Proposed examination pattern/question paper pattern in the subject of

Principles of Management for Semester I is hereby approved without modifications as stated above.

The internal examination through MCQ/Objective format will be conducted online.

Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt. and UGC.

Further resolved that the proposed syllabi, exam pattern, question paper pattern in the subject of Principles of Management is approved and adopted in a progressive manner for the academic year 2023-2024.

**Aniket Swaraj**, Faculty from FYBMS, presented the syllabus of Digital and technological solutions along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made

Name of the member	Suggestions/observations
Mr. Sagar Kelaskar from TISS an expert from other university	Accepted the proposed Syllabus.
Dr. Pushpendu Rakshit From amity business school an expert from other university	Accepted the proposed Syllabus.
Mrs. Jayabala Girish from TISS an outside Expert	Accepted the proposed Syllabus.

Dr. Prashant H Shelar	Accepted the proposed Syllabus.
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It was decided to incorporate the following changes in Proposed syllabus presented before the meeting.

<b>Module</b>	<b>Details</b>	<b>Lectures Required</b>
<b>I</b>	Introduction to Digital Marketing What is Digital Marketing, Why focus on Digital marketing , Digital Marketing Mix , Media types, Concepts of Funnels, STP, Digital Marketing Strategy	<b>8</b>
<b>II</b>	Social Media Optimization What is social media marketing, Why it is important, Branding, Advertising, Engagement, calendar formation, steps and Guidelines to follow while making a calendar	<b>7</b>
<b>III</b>	Social Media Marketing Types of ads, Facebook marketing, Instagram lead generation Facebook ads types, campaign types, Campaign setup	<b>8</b>
<b>IV</b>	Search Engine marketing Basics of Google ads, Types of Google ads campaign	<b>7</b>
	Total	<b>30</b>

It was decided to incorporate the following changes in Proposed question paper pattern presented before the meeting. (if required)

### ***PROPOSED SCHEME OF EXAMINATION***

The scheme of examination shall be divided into two parts:

- Internal assessment 40% i.e. 20 marks



- Semester end examination

60% i.e. 30 marks

A) Internal Assessment 20 marks

<b>Description</b>	<b>Marks</b>
One internal test of 10 marks- Objective Test	10
Assignment / Project and Viva voce/Case studies/ Outreach programs /Certificate courses.	10
Total	20

B) Semester end examination 30 marks

#### PROPOSED PAPER PATTERN

Duration: 1 hour	
Total Marks: 30	
Based on unit 1 Q.1 (a) Full length question Or (b) Short notes (any two out of four)	10
Based on Unit 2 Q 2. (a) Full length question Or (b) Short notes (any two out of four)	10
Based on unit 3 Q.3 (a) Full length question Or (b) Short notes (any two out of four)	10

Passing criteria: Minimum 40% marks (08 out of 20) in internal and 40% marks (12 out of 30) in semester end examination.

Thereafter the following resolutions were passed.

Resolved that the proposed syllabus/syllabi in the subject of Digital and technological solutions for Semester I is hereby approved with modifications as stated above.

Further Resolved that the Proposed examination pattern/question paper pattern in the subject of Digital and technological solutions for Semester I is hereby approved with modifications as stated above.

The internal examination through MCQ/Objective format will be conducted online.

Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt. and UGC

Further resolved that the proposed syllabi, exam pattern, question paper pattern in the subject of Digital and technological solutions is approved and adopted in a progressive manner for the academic year 2023-2024.

**Falguni Mathews**, Faculty from FYBFM presented the syllabus of Principles of Management along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made

Name of the member	Suggestions/observations
Mr. Sagar Kelaskar from TISS an expert from other university	Accepted the proposed Syllabus
Dr. Pushpendu Rakshit From amity business school an expert from other university	Accepted the proposed Syllabus

Mrs. Jayabala Girish from TISS an outside Expert	Accepted the proposed Syllabus
Dr. Prashant H Shelar	Accepted the proposed Syllabus.

It was decided to incorporate the following changes in Proposed syllabus presented before the meeting.

Sr.No.	Modules	No of lectures
1	<p><b>Introduction to Management and Planning</b></p> <p>a) <b>Management:</b> Concept, Characteristics, Significance, 6 M's, Role &amp; Skills of Managers, Levels of Management, Concepts of PODSCORB, Managerial Grid.</p> <p>b) <b>Planning:</b> Meaning, Importance, Elements, Process of Planning, Kinds of Plans, Strategies, Policies, Planning, Premises, Goal Setting, Management by Objectives, Decision making and its techniques.</p>	15
2	<p><b>Organising</b></p> <p>a) <b>Organizing:</b> Meaning, Concept, Advantages, Limitations, Structure (Formal &amp; Informal, Line &amp; Staff and Matrix). Departmentation: Meaning, Basis and Significance Span of Control: Meaning, Factors affecting span of Control, Centralization vs Decentralization, Delegation of Authority.</p> <p>b) <b>Directing:</b> Meaning, Importance, Principles, Elements</p> <p>c) <b>Leadership</b> – Meaning, Styles and Qualities of Good leader</p>	15
3	<p><b>Coordination and Controlling</b></p> <p>a) <b>Coordination:</b> Meaning, Features, Co-ordination as an Essence of Management</p> <p>b) <b>Controlling:</b> Meaning, Process, prerequisites of effective control systems, and Techniques of controlling operations in India.</p>	15
	<b>Total Lectures</b>	45



Thereafter the following resolutions were passed.

Resolved that the proposed syllabus/syllabi in the subject of Principles of Management for Semester I is hereby approved with modifications as stated above.

Further Resolved that the Proposed examination pattern/question paper pattern in the subject of Principles of Management for Semester I is hereby approved with modifications as stated above.

The internal examination through MCQ/Objective format will be conducted online.

Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt. and UGC

Further resolved that the proposed syllabi, exam pattern, question paper pattern in the subject of Principles of Management is approved and adopted in a progressive manner for the academic year 2023-2024.

**Aniket Swaraj**, Faculty from FYB. Com in International Accounting, presented the syllabus of Digital and Technological Solutions Semester I along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made

Name of the member	Suggestions/observations
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Dr. Pushpendu Rakshit From amity business school an expert from other university	Accepted the proposed Syllabus
Mrs. Jayabala Girish from TISS an outside Expert	Accepted the proposed Syllabus
Dr. Prashant H Shelar	Accepted the proposed Syllabus.

It was decided to incorporate the following changes in Proposed syllabus presented before the meeting.

<b>Module</b>	<b>Details</b>	<b>Lectures Required</b>
<b>I</b>	Introduction to Digital Marketing What is Digital Marketing, Why focus on Digital marketing , Digital Marketing Mix , Media types, Concepts of Funnels, STP, Digital Marketing Strategy	<b>8</b>
<b>II</b>	Social Media Optimization What is social media marketing, Why it is important, Branding, Advertising, Engagement, calendar formation, steps and Guidelines to follow while making a calendar	<b>7</b>
<b>III</b>	Social Media Marketing Types of ads, Facebook marketing, Instagram lead generation Facebook ads types, campaign types, Campaign setup	<b>8</b>
<b>IV</b>	Search Engine marketing Basics of Google ads, Types of Google ads campaign	<b>7</b>
	Total	<b>30</b>

It was decided to incorporate the following changes in Proposed question paper pattern presented before the meeting. (if required)

## **PROPOSED SCHEME OF EXAMINATION**

The scheme of examination shall be divided into two parts:

- Internal assessment 40% i.e. 20 marks
- Semester end examination 60% i.e. 30 marks

A) Internal Assessment 20 marks

<b>Description</b>	<b>Marks</b>
One internal test of 10 marks- Objective Test	10
Assignment / Project and Viva voce/Case studies/ Outreach programs /Certificate courses.	10
Total	20

C) Semester end examination 30 marks

### **PROPOSED PAPER PATTERN**

Duration: 1 hour	
Total Marks: 30	
Based on unit 1 Q.1 (a) Full length question Or (b) Short notes (any two out of four)	10
Based on Unit 2 Q 2. (a) Full length question Or (b) Short notes (any two out of four)	10
Based on unit 3 Q.3 (a) Full length question Or (b) Short notes (any two out of four)	10

Passing criteria: Minimum 40% marks (08 out of 20) in internal and 40% marks (12 out of 30) in semester end examination.

Thereafter the following resolutions were passed.

Resolved that the proposed syllabus/syllabi in the subject of Digital and technological solutions for Semester I is hereby approved with modifications as stated above.

Further Resolved that the Proposed examination pattern/question paper pattern in the subject of Digital and technological solutions for Semester I is hereby approved with modifications as stated above.

The internal examination through MCQ/Objective format will be conducted online.

Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt. and UGC

Further resolved that the proposed syllabi, exam pattern, question paper pattern in the subject of Digital and technological solutions is approved and adopted in a progressive manner for the academic year 2023-2024.

**Aniket Swaraj**, Faculty from FYB. Com in International Accounting, presented the syllabus of Sales and Negotiation Skills Semester II along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made



Name of the member	Suggestions/observations
Dr. Pushpendu Rakshit From amity business school an expert from other university	Accepted the proposed Syllabus
Mrs. Jayabala Girish from TISS an outside Expert	Accepted the proposed Syllabus
Dr. Prashant H Shelar	Accepted the proposed Syllabus.

It was decided to incorporate the following changes in Proposed syllabus presented before the meeting.

Module	Details	Lectures Required
I	<p>Introduction to Sales Management and PMA</p> <p>Introduction to Sales Management</p> <ul style="list-style-type: none"> <li>• Meaning and Definition of Sales</li> <li>• Scope of sales in businesses</li> <li>• Concept of Product</li> <li>• Differences between Tangible and Intangible products.</li> </ul> <p>PMA</p> <ul style="list-style-type: none"> <li>• Meaning of PMA</li> <li>• How to maintain positive Mental Attitude in negative environment</li> <li>• Characteristics of PMA</li> <li>• Multiple Activities for achieving right attitude for selling</li> </ul>	07

II	<p>Differences Between Marketing and Selling Marketing</p> <ul style="list-style-type: none"> <li>• Concept of Marketing</li> <li>• Various types of Markets</li> <li>• Marketing Mix</li> <li>• Various phases of Product Life Cycle Introduction, Growth, Maturity, Decline</li> <li>• Customer satisfaction</li> </ul> <p>Selling</p> <ul style="list-style-type: none"> <li>• Concept of selling</li> <li>• History of selling since Barter system</li> <li>• Importance of selling and how it differs from marketing techniques.</li> </ul>	08
III	<p>Different Types of Sales Techniques Selling is an art, and Science</p> <ul style="list-style-type: none"> <li>• Different types of product and production concepts</li> <li>• Holistic approach towards Sales</li> <li>• Brand Image</li> <li>• Trademarks and Copy rights</li> </ul> <p>Advertising and PR</p> <p>Digital Sales</p> <ul style="list-style-type: none"> <li>• Online selling techniques</li> <li>• Concept of online banners</li> <li>• Effective Advertising using social media</li> <li>• Lead generation techniques</li> </ul> <p>Sales Presentations Sales Funnel</p> <p>Objections Handling What are Objections Types of common objections Various techniques to overcome objections</p> <p>Tele-calling</p>	07

	Do's and Don'ts of Tele-calling Script writing using AIDA process FABing Practical session on Tele-calling	
IV	Introduction to various types of Negotiation techniques Art of Negotiations <ul style="list-style-type: none"> <li>• Concept of Negotiation</li> <li>• Need analysis</li> <li>• Objectives of Negotiations</li> </ul> Profit Maximization Sales maximization. Different Types of Negotiation Techniques <ul style="list-style-type: none"> <li>• Distributive Negotiation</li> <li>• Integrative Negotiation</li> <li>• Barriers to Negotiation</li> <li>• Win-Win Negotiation</li> </ul> Sales Closures Techniques <ul style="list-style-type: none"> <li>• Direct Close</li> <li>• Money Talk close</li> <li>• Concession close</li> <li>• Objection Close</li> <li>• Dead- line Close and Free Trial Close</li> </ul>	08
	Total	30

Semester end Exam Pattern:

Q.1	Practical Activity/ Question	10 marks
Q.2	Practical Activity/ Question	10 marks
Q.3	Practical Activity/ Question	10 marks
	Total	30 marks

Thereafter the following resolutions were passed.

Resolved that the proposed syllabus/syllabi in the subject of Sales and Negotiation Skills for Semester II is hereby approved with modifications as stated above.

Further Resolved that the Proposed examination pattern/question paper pattern in the subject of Sales and Negotiation Skills for Semester II is hereby approved with modifications as stated above.

The internal examination through MCQ/Objective format will be conducted online.

Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt. and UGC

Further resolved that the proposed syllabi, exam pattern, question paper pattern in the subject of Sales and Negotiation Skills is approved and adopted in a progressive manner for the academic year 2023-2024.

**Falguni Mathews**, Faculty from FYBFM, presented the syllabus of Digital and technological solutions along with pattern of examination. Thereafter the same was discussed by the members.

Following suggestions/observations were made

Name of the member	Suggestions/observations
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Mr. Sagar Kelaskar from TISS an expert from other university	Accepted the proposed Syllabus.
Dr. Pushpendu Rakshit From amity business school an expert from other university	Accepted the proposed Syllabus.
Mrs. Jayabala Girish from TISS an outside Expert	Accepted the proposed Syllabus.
Dr. Prashant H Shelar	Accepted the proposed Syllabus.

It was decided to incorporate the following changes in Proposed syllabus presented before the meeting.

<b>Module</b>	<b>Details</b>	<b>Lectures Required</b>
<b>I</b>	Introduction to Digital Marketing What is Digital Marketing, Why focus on Digital marketing , Digital Marketing Mix , Media types, Concepts of Funnels, STP, Digital Marketing Strategy	<b>8</b>
<b>II</b>	Social Media Optimization What is social media marketing, Why it is important, Branding, Advertising, Engagement, calendar formation, steps and Guidelines to follow while making a calendar	<b>7</b>
<b>III</b>	Social Media Marketing Types of ads, Facebook marketing, Instagram lead generation Facebook ads types, campaign types, Campaign setup	<b>8</b>
<b>IV</b>	Search Engine marketing Basics of Google ads, Types of Google ads campaign	<b>7</b>
	Total	<b>30</b>

It was decided to incorporate the following changes in Proposed question paper pattern presented before the meeting. (if required)

### **PROPOSED SCHEME OF EXAMINATION**

The scheme of examination shall be divided into two parts:

- Internal assessment 40% i.e. 20 marks
- Semester end examination 60% i.e. 30 marks

A) Internal Assessment 20 marks

<b>Description</b>	<b>Marks</b>
One internal test of 10 marks- Objective Test	10
Assignment / Project and Viva voce/Case studies/ Outreach programs /Certificate courses.	10
Total	20

D) Semester end examination 30 marks

### **PROPOSED PAPER PATTERN**

Duration: 1 hour	
Total Marks: 30	
Based on unit 1 Q.1 (a) Full length question Or (b) Short notes (any two out of four)	10
Based on Unit 2 Q 2. (a) Full length question Or (b) Short notes (any two out of four)	10
Based on unit 3 Q.3 (a) Full length question Or (b) Short notes (any two out of four)	10

Passing criteria: Minimum 40% marks (08 out of 20) in internal and 40% marks (12 out of 30) in semester end examination.

Thereafter the following resolutions were passed.

Resolved that the proposed syllabus/syllabi in the subject of Digital and technological solutions for Semester I is hereby approved with modifications as stated above.

Further Resolved that the Proposed examination pattern/question paper pattern in the subject of Digital and technological solutions for Semester I is hereby approved with modifications as stated above.

The internal examination through MCQ/Objective format will be conducted online.

Further in case of unforeseen and challenging circumstances all examinations/evaluation will be conducted through online or by any mode as determined by the Govt. and UGC

Further resolved that the proposed syllabi, exam pattern, question paper pattern in the subject of Digital and technological solutions is approved and adopted in a progressive manner for the academic year 2023-2024.

The meeting was concluded with a vote of thanks extended by Mrs. Falguni Mathews



Name & signature  
Chairman – BOS  
Management  
Place : Mumbai  
Date : 23/08/2023

## APPROVAL FROM BOS MEMBERS

Email sent and reply received from Dr. Anup Palsokar – VC Nominee

Re: SIESCE - IT BoS NEP 2023-24 related

Dr. Anup Palsokar <anupp@sies.edu.in>

Tue 01/08/2023 12:35

To: Bhavini Savla <bhavinis@sies.edu.in>

Respected Madam,

Thank you for the detailed explanation regarding the proposed changes to be made in the UG and PG Syllabus in view of implementing the recommendations of NEP 2020.

I hereby convey my approval for implementing the changes proposed in the points 1 to 9 mentioned in the trail mail regarding the syllabus of B.Sc (IT), M.Sc (IT), M.Sc. (DS) and iBCom. with no changes/alterations from my

side. Thanks & Regards,

Dr Anup Palsokar

---

**From:** Bhavini Savla

<bhavinis@sies.edu.in>**Sent:**

Wednesday, July 26, 2023 2:12 PM **To:**

Dr. Anup Palsokar <anupp@sies.edu.in>

**Subject:** SIESCE - IT BoS NEP 2023-24 related

Dear BoS members,

As we are entering in the first year of NEP implementation from this academic year i.e. 2023-24, we have made few changes in First year syllabi under our IT BoS subjects as per NEP guidelines.

Below listed points will brief regarding the same.

1. In UG- FYBSc IT, in Semester I and II, 6 subjects (OS, IP, DE, WP, OOP, MPA) are changed to 3 credits (which is equivalent to 45 hours as per NEP). This will lead to the need of reduction in syllabus.  
Hence, we have removed few topics from each of the above subjects, which are highlighted in red in the attached document.
2. In UG- FYBSc IT, Semester II earlier we had Green Computing subject, which we have split into 2 subjects viz. GC-I (in Sem I) and GC- II (in Sem II), with 2 credits (which is equivalent to 30 hours) each. Green Computing Practical component is removed, and case studies will be covered in 20 marks of internals. Also, we have added one chapter in both the subjects to make them 30 hours each, which are highlighted in yellow in the attached document.
3. In UG - FYBSc IT, all the subjects are fit into 3 modules (in new NEP pattern) instead of 5 modules (as in old pattern) to equally distribute 45/30 hours of subject workload and map to new QP pattern.
4. Changed QP patterns of UG-FYBSc IT (for 2 credit and 3 credit courses) are mentioned at the end of the proposed syllabus.
5. In PG - MSc IT Semester I, 1 credit from Research in Computing theory and 1 credit from



Research in Computing practical are removed (as 24 credits are changed to 22 credits in NEP structure).

However, Syllabus and paper patterns are kept unchanged for all the subjects.

6. In PG - MSc IT Semester II, Big Data Analytics subject is put in elective and 4 credits are allocated to On Job Training (as required in NEP). However, Syllabus and paper patterns are kept unchanged for all the subjects. Kindly note that On Job Training requires 60 hours Internship to be completed by student.
7. In PG - MSc DS Semester I, 1 credit from Research Methodology theory and 1 credit from Research Methodology practical are removed (as 24 credits are changed to 22 credits in NEP structure).  
However, Syllabus and paper patterns are kept unchanged for all the subjects.
8. In PG - MSc DS Semester II, Linear Algebra subject is put in elective and 4 credits are allocated to On Job Training (as required in NEP). However, Syllabus and paper patterns are kept unchanged for all the subjects. Kindly note that On Job Training requires 60 hours Internship to be completed by student.
9. In FY-iBCom course, 2 IT related subjects are proposed in Sem I and Sem II respectively as per document attached.

Following are the documents attached.

1. FYBSc IT Last years old syllabus - with eliminations in red and additions in yellow, this document is for reference purpose.
2. FYBSc IT proposed syllabus and Examination pattern with new NEP structure
3. MSc IT - Last years old syllabus (only for reference, changes in credits and subject put in elective are already mentioned in above pointers)
4. MSc DS - Last years old syllabus only for reference, changes in credits and subject put in elective are already mentioned in above pointers)
5. FY-iBCom IT subjects proposed syllabi

Requesting you to kindly go through and revert for confirmation if we can go ahead with the above-mentioned changes and proposals of various syllabi.

Let me know in case of any query or further clarification needed. Thank you.

Regards,



Bhavini Shah  
Coordinator  
BSc IT Department  
SIES College of Commerce and Economics  
Sion East  
Mumbai - 22.

## Email sent and Reply received from Dr. Parikshit N. Mahalle – Other University

Re: Fw: SIESCE - IT BoS NEP 2023-24 related

Parikshit N. Mahalle <aalborg.pnm@gmail.com>

Wed 02/08/2023 12:22

To: Bhavini Savla <bhavinis@sies.edu.in>

Cc: sandhya.thakkar@thesiacollege.com <sandhya.thakkar@thesiacollege.com>; kannan maravar <kannan.maravar@gmail.com>; Sham Srinivas <shamsrinivas@gmail.com>; anuragdwwivediji@yahoo.com <anuragdwwivediji@yahoo.com>

Dear Bhavini Madam,

Thank you so much for your email and details. I would like to confirm the same.

Heartiest congratulations for great initiative of NEP

On Tue, Aug 1, 2023 at 2:17 PM Bhavini Savla <bhavinis@sies.edu.in> wrote:

Dear BoS members,

As we are entering in the first year of NEP implementation from this academic year i.e. 2023-24, we have made few changes in First year syllabi under our IT BoS subjects as per NEP guidelines. Below listed points will brief regarding the same.

1. In UG- FYBSc IT, in Semester I and II, 6 subjects (OS, IP, DE, WP, OOP, MPA) are changed to 3 credits (which is equivalent to 45 hours as per NEP). This will lead to the need of reduction in syllabus. Hence, we have removed few topics from each of the above subjects, which are highlighted in red in the attached document.
2. In UG- FYBSc IT, Semester II earlier we had Green Computing subject, which we have split into 2 subjects viz. GC-I (in Sem I) and GC- II (in Sem II), with 2 credits (which is equivalent to 30 hours) each. Green Computing Practical component is removed, and case studies will be covered in 20 marks of internals. Also, we have added one chapter in both the subjects to make them 30 hours each, which are highlighted in yellow in the attached document.
3. In UG - FYBSc IT, all the subjects are fit into 3 modules (in new NEP pattern) instead of 5 modules (as in old pattern) to equally distribute 45/30 hours of subject workload and map to new QP pattern.
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5. In PG - MSc IT Semester I, 1 credit from Research in Computing theory and 1 credit from Research in Computing practical are removed (as 24 credits are changed to 22 credits in NEP structure). However, Syllabus and paper patterns are kept unchanged for all the subjects.
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9. In FY-IBCom course, 2 IT related subjects are proposed in Sem I and Sem II respectively as per document attached.

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already mentioned in above pointers)  
5. FY-iBCom IT subjects proposed syllabi

Requesting you to kindly go through and revert for confirmation if we can go ahead with the above-mentioned changes and proposals of various syllabi.

Let me know in case of any query or further clarification

needed. Thank you.

Regards,



Bhavini  
Shah  
Coordinator  
BSc IT Department  
SIES College of Commerce and  
Economics Sion East  
Mumbai - 22.

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--  
**Keep  
Posted.  
Thank  
You.**

**Best Regards**

Dr. Parikshit N. Mahalle

**M.E. (Comp. Engg.), Ph.D**

Senior Member IEEE, LMISTE, LMCSI, Member ACM, Member IAENG (H.K.), Professional Member - Society for Data Science

**Dean (Research and Development), VIIT**

**Professor and Head**

Department of Artificial Intelligence and Data Science

Bansilal Ramnath Agarwal Charitable Trust's,

Vishwakarma Institute of Information Technology,

**(An Autonomous Institute Affiliated to Savitribai Phule Pune University) An ISO 9001-2015 Certified Institute Accredited with 'A'**

**Grade By NAAC** Kondhawa (Bk),

Pune - 411048

Email: [aalborg.pnm@gmail.com](mailto:aalborg.pnm@gmail.com) |

[parikshit.mahalle@viit.ac.in](mailto:parikshit.mahalle@viit.ac.in) Cell :

9822416316/9307941193

**Social Media Links:**

**Personal Page:** [www.parikshitmahalle.com](http://www.parikshitmahalle.com)

**Google Scholar:** <https://scholar.google.com/citations?user=44SjKmAAAAAJ&hl=en>

**Scopus:** <https://www.scopus.com/authid/detail.uri?authorId=35170655700>

**LinkedIn:** <https://www.linkedin.com/in/parikshit-mahalle-876061116/>



## Email sent and reply received from Mr. Sham Srinivas – BSc IT Alumni

Re: Fw: SIESCE - IT BoS NEP 2023-24 related

Sham Srinivas <shamsrinivas@gmail.com>

Wed 02/08/2023 10:10

To: Bhavini Savla <bhavinis@sies.edu.in>

Cc: Sandhya Thakkar <sandhya.thakkar@thesiacollege.com>; kannan maravar <kannan.maravar@gmail.com>; Parikshit N. Mahalle <aalborg.pnm@gmail.com>; Dwivedi Classes Anuragdwwivedi <anuragdwwivediji@yahoo.com>

Confirmed

On Tue, 1 Aug 2023, 09:47 Bhavini Savla, <bhavinis@sies.edu.in> wrote:

Dear BoS members,

As we are entering in the first year of NEP implementation from this academic year i.e. 2023-24, we have made few changes in First year syllabi under our IT BoS subjects as per NEP guidelines. Below listed points will brief regarding the same.

1. In UG- FYBSc IT, in Semester I and II, 6 subjects (OS, IP, DE, WP, OOP, MPA) are changed to 3 credits (which is equivalent to 45 hours as per NEP). This will lead to the need of reduction in syllabus. Hence, we have removed few topics from each of the above subjects, which are highlighted in red in the attached document.
2. In UG- FYBSc IT, Semester II earlier we had Green Computing subject, which we have split into 2 subjects viz. GC-I (in Sem I) and GC- II (in Sem II), with 2 credits (which is equivalent to 30 hours) each. Green Computing Practical component is removed, and case studies will be covered in 20 marks of internals. Also, we have added one chapter in both the subjects to make them 30 hours each, which are highlighted in yellow in the attached document.
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Following are the documents attached.

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4. MSc DS - Last years old syllabus only for reference, changes in credits and subject put inelective are already mentioned in above pointers)
5. FY-iBCom IT subjects proposed syllabi

Requesting you to kindly go through and revert for confirmation if we can go ahead with the above-mentioned changes and proposals of various syllabi.

Let me know in case of any query or further clarification needed.Thank you.

Regards,



Bhavini  
Shah  
Coordina  
tor  
BSc IT Department  
SIES College of Commerce and  
EconomicsSion East  
Mumbai - 22.

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**Email sent and reply received from Mr. Kannan Maravar – Industry Expert****Re: Fw: SIESCE - IT BoS NEP 2023-24 related**

kannan maravar &lt;kannan.maravar@gmail.com&gt;

Wed 02/08/2023 11:43

To: Bhavini Savla &lt;bhavinis@sies.edu.in&gt;

Cc: sandhya.thakkar@thesiacollege.com &lt;sandhya.thakkar@thesiacollege.com&gt;; Sham Srinivas &lt;shamsrinivas@gmail.com&gt;; Parikshit N. Mahalle &lt;aalborg.pnm@gmail.com&gt;; Dwivedi Classes Anurag dwivedi &lt;anuragdwwivediji@yahoo.com&gt;

Good morning Bhavini Mam,

I went through the change request made in 1st Year IT Syllabus. And I am happy with the same and provide my consent for the new changes and go ahead with proposed changes. No queries from my side.

Thanks &amp; Regards

Kannan Maravar

Director

Keights DigiTech Studios Pvt Ltd

On Tue, Aug 1, 2023, 14:17 Bhavini Savla &lt;bhavinis@sies.edu.in&gt; wrote:

Dear BoS members,

As we are entering in the first year of NEP implementation from this academic year i.e. 2023-24, we have made few changes in First year syllabi under our IT BoS subjects as per NEP guidelines. Below listed points will brief regarding the same.

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3. In UG - FYBSc IT, all the subjects are fit into 3 modules (in new NEP pattern) instead of 5 modules (as in old pattern) to equally distribute 45/30 hours of subject workload and map to new QP pattern.
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3. MSc IT - Last years old syllabus (only for reference, changes in credits and subject put in elective are already mentioned in above pointers)
4. MSc DS - Last years old syllabus only for reference, changes in credits and subject put in elective are already mentioned in above pointers)
5. FY-iBCom IT subjects proposed syllabi

Requesting you to kindly go through and revert for confirmation if we can go ahead with the above-mentioned changes and proposals of various syllabi.

Let me know in case of any query or further clarification needed.

Thank you.

Regards,



Bhavini Shah  
Coordinator  
BSc IT Department  
SIES College of Commerce and Economics  
Sion East  
Mumbai - 22.

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## Email sent and reply received from Ms. Sandhya Thakkar – Other Expert

Re: SIESCE - IT BoS NEP 2023-24 related

Sandhya Thakkar <sandhya.thakkar@thesiacollege.com>

Thu 03/08/2023 22:07

To: Bhavini Savla <bhavinis@sies.edu.in>; kannan maravar <kannan.maravar@gmail.com>; Sham Srinivas

<shamsrinivas@gmail.com>; aalborg.pnm@gmail.com

<aalborg.pnm@gmail.com>; anuragdwivediji@yahoo.com <anuragdwivediji@yahoo.com>

Dear

Mam ,

Confir

med !!

—

Thanks & Regards,  
Mrs. Sandhya Thakkar  
Assistant Professor  
Department of IT and  
Mathematics  
The S.I.A. College of  
Higher Education  
Dombivli (EAST)  
421 203, Thane  
Maharashtra  
9819412423

---

**From:** Bhavini Savla <bhavinis@sies.edu.in>

**Sent:** Tuesday, August 1, 2023 2:17 PM

**To:** Sandhya Thakkar <sandhya.thakkar@thesiacollege.com>; kannan maravar <kannan.maravar@gmail.com>; Sham Srinivas <shamsrinivas@gmail.com>; aalborg.pnm@gmail.com <aalborg.pnm@gmail.com>; anuragdwivediji@yahoo.com <anuragdwivediji@yahoo.com>

**Subject:** Fw: SIESCE - IT BoS NEP 2023-24 related

Dear BoS members,

As we are entering in the first year of NEP implementation from this academic

year i.e. 2023-24, we have made few changes in First year syllabi under our IT BoS subjects as per NEP guidelines.

Below listed points will brief regarding the same.

1. In UG- FYBSc IT, in Semester I and II, 6 subjects (OS, IP, DE, WP, OOP, MPA) are changed to 3 credits(which is equivalent to 45 hours as per NEP). This will lead to the need of reduction in syllabus.  
Hence, we have removed few topics from each of the above subjects, which are highlighted in red in the attached document.
2. In UG- FYBSc IT, Semester II earlier we had Green Computing subject, which we have split into 2 subjects viz. GC-I (in Sem I) and GC- II (in Sem II), with 2 credits (which is equivalent to 30 hours) each. Green Computing Practical component is removed, and case studies will be covered in 20 marks of internals. Also, we have added one chapter in both the subjects to make them 30 hours each, which are highlighted in yellow in the attached document.
3. In UG - FYBSc IT, all the subjects are fit into 3 modules(in new NEP pattern) instead of 5 modules(as in old pattern) to equally distribute 45/30 hours of subject workload and map to new QP pattern.
4. Changed QP patterns of UG-FYBSc IT (for 2 credit and 3 credit courses) are mentioned at the end of the proposed syllabus.
5. In PG - MSc IT Semester I, 1 credit from Research in Computing theory and 1 credit from Research in Computing practical are removed (as 24 credits are changed to 22 credits in NEP structure).  
However, Syllabus and paper patterns are kept unchanged for all the subjects.
6. In PG - MSc IT Semester II, Big Data Analytics subject is put in elective and 4 credits are allocated to On Job Training (as required in NEP). However, Syllabus and paper patterns are kept unchanged for all the subjects. Kindly note that On Job Training requires 60 hours Internship to be completed by student.
7. In PG - MSc DS Semester I, 1 credit from Research Methodology theory and 1 credit from Research Methodology practical are removed (as 24 credits are changed to 22 credits in NEP structure).  
However, Syllabus and paper patterns are kept unchanged for all the subjects.
8. In PG - MSc DS Semester II, Linear Algebra subject is put in elective and 4 credits are allocated to  
On Job Training (as required in NEP). However, Syllabus and paper patterns are kept unchanged for all the subjects. Kindly note that On Job Training requires 60 hours Internship to be completed by student.
9. In FY-iBCom course, 2 IT related subjects are proposed in Sem I and Sem II respectively as per document attached.

Following are the documents attached.

1. FYBSc IT Last years old syllabus - with eliminations in red and additions in yellow, this document is for reference purpose.
2. FYBSc IT proposed syllabus and Examination pattern with new NEP structure
3. MSc IT - Last years old syllabus (only for reference, changes in credits and subject put in elective are already mentioned in above pointers)
4. MSc DS - Last years old syllabus only for reference, changes in credits and subject put in elective are already mentioned in above pointers)

5. FY-iBCom IT subjects proposed syllabi

Requesting you to kindly go through and revert for confirmation if we can go ahead with the above-mentioned changes and proposals of various syllabi.

Let me know in case of any query or further

clarification needed. Thank you.

Regards,



Bhavini Shah  
Coordinator  
BSc IT Department  
SIES College of Commerce  
and Economics Sion East  
Mumbai - 22.

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CHANDRASHEKHAR SAWANT

To:lokhandend@gmail.com;vkashar@gmail.com;Dr Nishikant Jha <drnishikantjha@gmail.com>;  
shivanandpalani@gmail.com;srinath2794@gmail.com;atula.kulkarni@yahoo.com

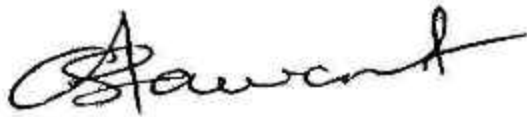
Fri 7/28/2023 2:03 PM

BOS BAF.docx

Respected BOS members,

Approval needed for all subjects of FYBAF semester I and II . There is no change in syllabus ,  
only name of subject is changed. And some subjects are split into 2 as required by NEP.  
Please find the file attached for subjects and changes .

Your suggestion is awaited.



Regards

CA C.A.Sawant

Bcom(Accounting & Finance)- Coordinator

Dr Nishikant Jha <drnishikantjha@gmail.com>

To:CHANDRASHEKHAR SAWANT

Cc:lokhandend@gmail.com;vkashar@gmail.com;+3 others

Fri 7/28/2023 8:57 PM

Dear CHANDRASHEKHAR,

We need NEP Structure before approval of these subjects. So kindly send us the entire  
structure with the above subjects asap.

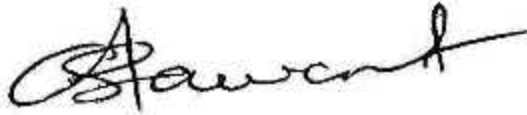
□

On Fri, 28 Jul 2023 at 14:03, CHANDRASHEKHAR SAWANT <[chandrashekhar@sies.edu.in](mailto:chandrashekhar@sies.edu.in)>  
wrote:

Respected BOS members,

Approval needed for all subjects of FYBAF semester I and II . There is no change in syllabus ,  
only name of subject is changed. And some subjects are split into 2 as required by NEP.  
Please find the file attached for subjects and changes .

Your suggestion is awaited.



Regards

CA C.A.Sawant

Bcom(Accounting & Finance)- Coordinator

CHANDRASHEKHAR SAWANT

To:Dr Nishikant Jha <drnishikantjha@gmail.com>  
Cc:lokhandend@gmail.com;vkashar@gmail.com;+3 others

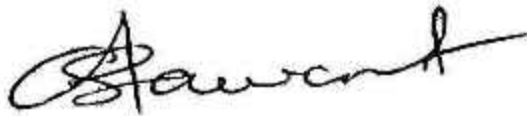
Sun 7/30/2023 8:28 PM

SIESCE\_NEP\_BAF\_3Y\_UG\_12072023\_New\_1\_.xlsx

27 KB



Please find attached NEP structure for BAF



Regards

CA C.A.Sawant

srinath iyer <srinath2794@gmail.com>

To:CHANDRASHEKHAR SAWANT

Cc:Dr Nishikant Jha <drnishikantjha@gmail.com>;+4 others

Tue 8/1/2023 9:12 PM

Dear sir,

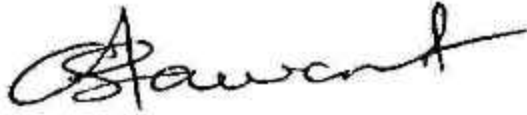
Thank you, I kindly approve the NEP structure.

Kind regards,

Srinath Iyer

On 30 Jul 2023, at 09:58, CHANDRASHEKHAR SAWANT <chandrashekhar@sies.edu.in>  
wrote:

Please find attached NEP structure for BAF



Regards  
CA C.A.Sawant

CA. Prof. Vimal K. Ashar <vkashar@gmail.com>

To:CHANDRASHEKHAR SAWANT  
Cc:Dr Nishikant Jha <drnishikantjha@gmail.com>;+4 others

Tue 8/1/2023 9:25 PM

Dear sir,

Thank you, I kindly approve the NEP structure.

Atula Kulkarni <atula.kulkarni@yahoo.com>  
To:CHANDRASHEKHAR SAWANT

Wed 8/2/2023 11:56 AM

Dear Sir,

The proposal is approved.

Thanks & Regards,  
N V Kulkarni

Shivanand Palani <shivanandpalani@gmail.com>

To:CHANDRASHEKHAR SAWANT  
Cc:DR. NILENDRA LOKHANDE <lokhandend@gmail.com>;+4 others

Thu 8/3/2023 5:24 PM

Hi Sir,

Approved from my end.

Regards,  
CA Sivanand Palani

**DR. NILENDRA LOKHANDE <lokhandend@gmail.com>**

To:CHANDRASHEKHAR SAWANT

Mon 8/14/2023 11:32 AM

Dear sir/madam,  
Approved from my side.

Dr.Nilendra Lokhande,  
Head-Department of Commerce,  
SNDT Women's University Mumbai 20.  
Mob.  
9821230230

# Email sent to BOS members

## Revised NEP Format for M.Com Accountancy Part I

Falguni Mathews <falgunim@sies.edu.in>

Fri 08-09-2023 07:46

To:lokhandend@gmail.com <lokhandend@gmail.com>;vkashar@gmail.com <vkashar@gmail.com>;  
shivanandpalani@gmail.com <shivanandpalani@gmail.com>;srinath2794@gmail.com <srinath2794@gmail.com>;  
atula.kulkarni@yahoo.com <atula.kulkarni@yahoo.com>;harshobhan@gmail.com <harshobhan@gmail.com>  
Cc:Dr. Shanti Iyer <shantii@sies.edu.in>

 1 attachments (10 KB)

M.Com Part I NEP Accountancy.xlsx;

Greetings for the Day,

As per your recommendations in the BOS meeting held on the 25<sup>th</sup> of July,2023 for MCOM - Accountancy, we have restructured the proposed framework of NEP to include only core papers of accountancy in the PG program.

Enclosed is the revised format for the course.

I request all the board members to please approve the same, and as the syllabus is already approved in the prior BOS, your approval will facilitate the commencement of the course at the earliest .

Thanking you and looking forward to your positive response.

Thanks and Regards  
Dr. Falguni Mathews  
Asst Professor and Coordinator  
M.Com Accountancy  
# 9821025455



# Reply received from CA Dr Nishikant Jha - VC Nominee

Re: REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Dr Nishikant Jha <drnishikantjha@gmail.com>

Wed 06-09-2023 13:09

To: Dr. Shanti Iyer <shantii@sies.edu.in>

Cc: Reema Castelino <reemac@sies.edu.in>; Falguni Mathews <falgunim@sies.edu.in>; Dr. Nina Roychoudhary <ninar@sies.edu.in>; Shailashri Uchil <shailashriu@sies.edu.in>

As it is similar to University of Mumbai syllabus. I give my consent. Please go ahead.

On Wed, 6 Sept 2023 at 11:02, Dr. Shanti Iyer <shantii@sies.edu.in> wrote:

Dear Sir,

As per your recommendations in the BOS meeting held on the 25<sup>th</sup> of July, 2023 for MCOM B&I and MCOM -Accountancy, we have restructured the proposed framework of NEP to include only core papers of accountancy and Finance papers in the PG program.

Enclosed is the revised format for both courses.

Sir, we request you to please approve the same, and as the syllabus is already approved in the prior BOS, your approval will facilitate the commencement of the course at the earliest.

Thanking you and looking forward to your positive response.

Best Regards

Dr. Shanti Suresh

Vice Principal & H.O.D Commerce Department  
S.I.E.S College of Commerce and Economics

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--

Regards,

[www.drnishikantjha.com](http://www.drnishikantjha.com)

Lion Dr. Nishikant Jha,

ICWA, PGDM (MBA), M.Com., Ph. D., D. Litt. [USA]

CIMA Advocate [CIMA U.K.], BEC [Cambridge University],

International Executive MBA [UBI Brussels, Belgium, Europe],


Recognise M. Phil. & Ph. D. Guide [Research Supervisor] by University of Mumbai.

Board of Study Member for B. Com. (Accounting & Finance) and (Financial Management) for [University of Mumbai], SRTM University Nanded, (Many Autonomous Colleges),

Vice Principal (Commerce) and HOD (Accounting & Finance),  
Thakur College of Science & Commerce, (Autonomous) University of Mumbai.  
Visiting faculty in JBIMS & KPJ Hinduja College for MBA, M.Phil & M. Com, University of Mumbai  
CFA & CPF (USA), CIMA (UK), Indian & International MBA, CA & CS Professional Course  
Honorary Secretary All India Accounting Association - Thane Branch, Maharashtra  
Executive Committee Member Maharashtra in Indian Economic Association & MCA

Editorial Board Member for Many Indian and International Research Journals on Comm. & Mgmt.  
Awarded as an Outstanding Faculty by JARO-UBI 2012 & 2013, Best Commerce Author & Researcher Award  
2013-14 from Maharashtra Commerce Association in Mumbai, National Citizen Gold Medal Award for  
Outstanding Individual Achievement in the field of Education and Social Service from Global Economic  
Progress & Research Association Chennai Tamil Nadu. Rajiv Gandhi Gold Medal Award GEPR New Delhi 2014-  
15, State level Mahatma Jyotiba Phule Excellent Teacher Award, Kalyan 2015-16, Maharashtra Guru Gaurav  
Award, Thane 2016-17, Maharashtra State level Exemplary Teacher Award, Nasik 2017-18.  
Swami Vivekananda Human Service Award at All India Talent Conference Vasco Goa 2018-19. Community  
Leader Award by PWD Government of Maharashtra MMV Dept. & CASI Global at YBC opp. Mantralaya  
Mumbai 2019-20. International Award 'Shikhar Puraskar' 2020-21 by Entire Research an International  
Research Journal.

Life Member for All India Commerce Association, All India Economic Association, All India Accounting  
Association and All India Accounting Association Research Foundation.

 Save paper, save trees.  
Please think before you print

# Reply received from CA Shivanand Palani- Other expert

Fwd: Revised NEP Format for M.Com Accountancy Part I

Falguni Mathews <falgunim@sies.edu.in>

Tue 12-09-2023 14:40

To: Dr. Nina Roychoudhary <ninar@sies.edu.in>

---

**From:** Shivanand Palani <shivanandpalani@gmail.com>

**Sent:** Saturday, September 9, 2023 6:31:35 pm

**To:** Falguni Mathews <falgunim@sies.edu.in>

**Cc:** DR. NILENDRA LOKHANDE <lokhandend@gmail.com>; CA. Vimal K. Ashar <vkashar@gmail.com>; srinath iyer <srinath2794@gmail.com>; Atula Kulkarni <atula.kulkarni@yahoo.com>; harsh obhan <harshobhan@gmail.com>; Dr. Shanti Iyer <shantii@sies.edu.in>

**Subject:** Re: Revised NEP Format for M.Com Accountancy Part I

Hi Madam,

I approve the same.

Regards,

CA Sivanand Palani

On Fri, 8 Sep, 2023, 7:46 am Falguni Mathews, <falgunim@sies.edu.in> wrote:

Greetings for the Day,

As per your recommendations in the BOS meeting held on the 25<sup>th</sup> of July, 2023 for MCOM - Accountancy, we have restructured the proposed framework of NEP to include only core papers of accountancy in the PG program.

Enclosed is the revised format for the course.

I request all the board members to please approve the same, and as the syllabus is already approved in the prior BOS, your approval will facilitate the commencement of the course at the earliest .

Thanking you and looking forward to your positive response.

Thanks and Regards

Dr. Falguni Mathews

Asst Professor and Coordinator

M.Com Accountancy

# 9821025455

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# Reply received from CA Nitin Kulkarni - Industry Expert

Re: Revised NEP Format for M.Com Accountancy Part I

Atula Kulkarni <atula.kulkarni@yahoo.com>

Sat 09-09-2023 16:40

To: Falguni Mathews <falgunim@sies.edu.in>

I approve the same

**Thanks & Regards,  
Nitin Kulkarni**

On Saturday, September 9, 2023 at 02:25:18 PM GMT+5:30, Falguni Mathews <falgunim@sies.edu.in> wrote:

Request you to please give your approval, so that we can start the course.

Thanks and have a great.

Regards,  
Dr. Falguni Mathews  
Asst Professor and Coordinator  
M. Com Accountancy

---

**From:** Falguni Mathews

**Sent:** Friday, September 8, 2023 7:46:48 AM

**To:** lokhandend@gmail.com <lokhandend@gmail.com>; vkashar@gmail.com <vkashar@gmail.com>; shivanandpalani@gmail.com <shivanandpalani@gmail.com>; srinath2794@gmail.com <srinath2794@gmail.com>; atula.kulkarni@yahoo.com <atula.kulkarni@yahoo.com>; harshobhan@gmail.com <harshobhan@gmail.com>

**Cc:** Dr. Shanti Iyer <shantii@sies.edu.in>

**Subject:** Revised NEP Format for M.Com Accountancy Part I

Greetings for the Day,

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Thanking you and looking forward to your positive response.

Thanks and Regards  
Dr. Falguni Mathews  
Asst Professor and Coordinator  
M.Com Accountancy  
# 9821025455

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# Reply received from CA Vimal Ashar- Other University

Re: Revised NEP Format for M.Com Accountancy Part I

CA. Prof. Vimal K. Ashar <vkashar@gmail.com>

Sat 09-09-2023 14:35

To: Falguni Mathews <falgunim@sies.edu.in>

Cc: DR. NILENDRA LOKHANDE <lokhandend@gmail.com>; Shivanand Palani <shivanandpalani@gmail.com>; srinath iyer <srinath2794@gmail.com>; Atula Kulkarni <atula.kulkarni@yahoo.com>; harsh obhan <harshobhan@gmail.com>; Dr. Shanti Iyer <shantii@sies.edu.in>

I approve the same.

On Fri, Sep 8, 2023, 7:46 AM Falguni Mathews <falgunim@sies.edu.in> wrote:

Greetings for the Day,

As per your recommendations in the BOS meeting held on the 25<sup>th</sup> of July, 2023 for MCOM - Accountancy, we have restructured the proposed framework of NEP to include only core papers of accountancy in the PG program.

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Thanking you and looking forward to your positive response.

Thanks and Regards  
Dr. Falguni Mathews  
Asst Professor and Coordinator  
M.Com Accountancy  
# 9821025455

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**Fwd: Revised NEP Format for M.Com Accountancy Part I**

Falguni Mathews &lt;falgunim@sies.edu.in&gt;

Tue 12-09-2023 14:25

To: Dr. Nina Roychoudhary &lt;ninar@sies.edu.in&gt;

**Reply received from Mr Srinath Iyer - BAF Alumni**

---

**From:** srinath iyer <srinath2794@gmail.com>**Sent:** Saturday, September 9, 2023 9:14:39 pm**To:** Falguni Mathews <falgunim@sies.edu.in>**Cc:** lokhandend@gmail.com <lokhandend@gmail.com>; vkashar@gmail.com <vkashar@gmail.com>; shivanandpalani@gmail.com <shivanandpalani@gmail.com>; atula.kulkarni@yahoo.com <atula.kulkarni@yahoo.com>; harshobhan@gmail.com <harshobhan@gmail.com>; Dr. Shanti Iyer <shantii@sies.edu.in>**Subject:** Re: Revised NEP Format for M.Com Accountancy Part I

Dear Madam,

I approve the same. Thank you!

Kind regards,  
Srinath Iyer

On 9 Sep 2023, at 16:55, Falguni Mathews &lt;falgunim@sies.edu.in&gt; wrote:

Request you to please give your approval, so that we can start the course.

Thanks and have a great.

Regards,  
Dr. Falguni Mathews  
Asst Professor and Coordinator  
M. Com Accountancy

---

**From:** Falguni Mathews**Sent:** Friday, September 8, 2023 7:46:48 AM**To:** lokhandend@gmail.com <lokhandend@gmail.com>; vkashar@gmail.com <vkashar@gmail.com>; shivanandpalani@gmail.com <shivanandpalani@gmail.com>; srinath2794@gmail.com <srinath2794@gmail.com>; atula.kulkarni@yahoo.com <atula.kulkarni@yahoo.com>; harshobhan@gmail.com <harshobhan@gmail.com>**Cc:** Dr. Shanti Iyer <shantii@sies.edu.in>**Subject:** Revised NEP Format for M.Com Accountancy Part I

Greetings for the Day,

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Thanking you and looking forward to your positive response.

Thanks and Regards  
Dr. Falguni Mathews  
Asst Professor and Coordinator  
M.Com Accountancy  
# 9821025455

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## DEPARTMENT OF B.COM (BANKING & INSURANCE)

### MEETING OF BOARD OF STUDIES

#### MINUTES

The Board of Studies of B.Com (Banking & Insurance) of SIES College of Commerce & Economics (Autonomous), Sion East, Mumbai 400 022 held on **13<sup>th</sup> January 2023 at 7 pm by Online Mode on MS Teams**

#### Following members were present:

Sr.No.	Name	Designation
1	Chairperson (HOD)	Ms. Shailashri Uchil
2	Faculty Members	Ms. Vijaya Sunder Ms. Sugandhi Gupta Ms. Falguni Mathews
3	Subject Expert from Other University	Dr. Pankaj Trivedi Professor and HOD – Finance K.J. Somaiya Institute of Management and Research, Somaiya University
4	One Expert selected by Vice-Chancellor from the six recommended by the College Principal.	Dr. N. Lakshmi Kavita, Assistant Professor (Banking and Finance) Vidyalankar School of Information Technology
5	Outside Subject Expert	Anush Mohan Manager – Learning and Development

	Larsen and Toubro Ltd.
--	------------------------

The Chairman, Ms. Shailashri Uchil, welcomed and introduced the members of BOS.

Ms. Vijaya Sunder, faculty from Banking and Insurance Department, presented the syllabus of Principles and Practices of Banking & Insurance for Semester II. Thereafter the same was discussed by the members.

Following suggestions/observations were made

### I. Principles and Practices of Banking & Insurance (Semester II)

The BOS Members suggested the following changes to the proposed syllabus.

Name of the member	Suggestions/observations
Dr. Pankaj Trivedi	Appreciated for inclusion of e-rupee in the subject at first year level and suggested for providing elaborate explanation while teaching the concept of digital currency and e-Rupee.
Mr..Anush Mohan	Suggested to include detail advantages etc.. comparison of e-Rupee with UPI transactions and other digital currency.
Dr. N. Lakshmi Kavita,	Suggested Online short-term,MOOC courses.
Dr. Nina Roy Choudhury (Principal)	Suggested to give assignments, projects and presentation from students for such recent topics in Banking & Insurance.

It was decided to incorporate the above changes in the proposed syllabus

Sr.No.	Modules	No. of lectures

<b>I</b>	<b>Module: I Introduction to Banking</b>  Basic Concepts: Origin, Need, Types, Scope and Functions of Banking, Types of Account, Need for Regulation and Supervision.	<b>15</b>
<b>II</b>	<b>Module II: Banking Scenario in India</b>  Banking Operations, Banking Services - Retail Banking concept and products, Introduction to Digital Banking, Introduction to Mobile wallet, UPI, e-Banking and Internet Banking. Current Banking Scenario, Financial Inclusion and Banking Regulations & Role of RBI. Concept and significance of e-rupee.	<b>15</b>
<b>III</b>	<b>Module III: Introduction to Insurance</b>  Understanding Risk – Kinds of business risks - Need and Scope of insurance - Evolution of. insurance - Principles of insurance - Types of insurance and policies - Risk and Return relationship.	<b>15</b>
<b>IV</b>	<b>Module IV: Insurance Business Environment in India</b>  Growth of Insurance Business - Actuarial Role - Claim and Settlement Procedures. Insurance Regulations Role of IRDA.	<b>15</b>
	<b>Total Lectures</b>	<b>60</b>

Thereafter following Resolution was passed.

Resolved that the proposed syllabi in the subject of Principles and Practices of Banking & Insurance for Semester II of B.Com (Banking & Insurance) are hereby approved with modifications as stated above.



As per the revised framework in compliance with the National Education Policy guidelines, we have made the following changes in Semester I and II beginning this year for the First Year students.

The changes are as follows-

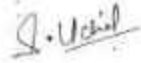
	Actual name of paper		New name of paper	Type of change
1.	Foundation Course- III (in Semester III as per old syllabus)	Changed to	Principles and Practices of Banking (Shifted to Semester I)	Only nomenclature change – No change in syllabus
2.	Foundation Course- IV (in Semester IV as per old syllabus)	Changed to	Principles and Practices of Insurance (Shifted to Semester II)	Only nomenclature change – No change in syllabus

As only, the name of the papers and the Semesters have changed, there are two ways by which this change could be approved.

1. The change can be approved by the BOS members sending their consent for the change as a reply to this mail.
2. A meeting could be called to discuss the changes.

I request you to let us know, whether the changes can be made as a confirmation to this mail OR do we need to call a meeting to discuss the changes.

Regards,



Shailashri Uchil.

Ok sir. Thank you for the feedback.

Regards,  
Shailashri Uchil  
...

**From:** PANKAJ TRIVEDI <trivedi@somaiya.edu>  
**Sent:** 22 July 2023 17:13  
**To:** Shailashri Uchil <shailashriu@sies.edu.in>  
**Cc:** Anush Mohan <anushmohan@live.com>; lakshmikavi4@gmail.com <lakshmikavi4@gmail.com>; Sumi Jha <sumijha05@gmail.com>; Pooja Sahitya <sahityapooja91@gmail.com>  
**Subject:** Re: Approval - Syllabus of B. Com (Banking and Insurance Sem I and II subjects).

Dear Madam,  
I approve of the changes made.  
Just one typo error is required to be corrected on page number 9 of the document attached with your mail.  
It should be "Principle and Practice of Insurance".  
Regards,



Dr. Pankaj Trivedi  
Dean; Faculty Of Commerce And Business Studies

On Sat, Jul 22, 2023 at 1:16 PM Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)> wrote:

Respected Board of Studies members for B. Com (Banking and Insurance),

As per the revised framework in compliance with the National Education Policy guidelines, we have made the following changes in Semester I and II beginning this year for the First Year students.

The changes are as follows-

	Actual name of paper		New name of paper	Type of change
1.	Foundation Course- III (in Semester III as per old syllabus)	Changed to	Principles and Practices of Banking (Shifted to Semester I)	Only nomenclature change – No change in syllabus
2.	Foundation Course- IV (in Semester IV as per old syllabus)	Changed to	Principles and Practices of Insurance (Shifted to Semester II)	Only nomenclature change – No change in syllabus

As only, the name of the papers and the Semesters have changed, there are two ways by which this change could be approved.

3. The change can be approved by the BOS members sending their consent for the change as a reply to this mail.
4. A meeting could be called to discuss the changes.

I request you to let us know, whether the changes can be made as a confirmation to this mail OR do we need to call a meeting to discuss the changes.

Regards,





Shailashri Uchil.

Lakshmi K <lakshmikavi4@gmail.com>

To:Shailashri Uchil

Cc:Anush Mohan <anushmohan@live.com>;PANKAJ TRIVEDI  
<trivedi@somaiya.edu>;+2 others

Sat 22-07-2023 15:44

Greetings!

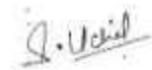
I feel confirmation through mail is enough. Also I approve the changes.

...

On Sat, Jul 22, 2023, 2:57 PM Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)>  
wrote:

Thank you, sir

Regards,



Shailashri Uchil

---

**From:** Anush Mohan <[anushmohan@live.com](mailto:anushmohan@live.com)>

**Sent:** 22 July 2023 14:56

**To:** Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)>; PANKAJ TRIVEDI  
<[trivedi@somaiya.edu](mailto:trivedi@somaiya.edu)>; [lakshmikavi4@gmail.com](mailto:lakshmikavi4@gmail.com) <[lakshmikavi4@gmail.com](mailto:lakshmikavi4@gmail.com)>; Sumi Jha  
<[sumijha05@gmail.com](mailto:sumijha05@gmail.com)>; Pooja Sahitya <[sahityapooja91@gmail.com](mailto:sahityapooja91@gmail.com)>

**Subject:** Re: Approval - Syllabus of B. Com (Banking and Insurance Sem I and II subjects).

Dear Ma'am,

I have gone through the contents and offer consent to the same. Thank you.

Best Regards  
Anush Mohan  
✉ [anushmohan@live.com](mailto:anushmohan@live.com)  
☎ +91 99 877 63998

---

**From:** Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)>  
**Sent:** Saturday, July 22, 2023 1:16 PM  
**To:** Anush Mohan <[anushmohan@live.com](mailto:anushmohan@live.com)>; PANKAJ TRIVEDI <[trivedi@somaiya.edu](mailto:trivedi@somaiya.edu)>; [lakshmikavi4@gmail.com](mailto:lakshmikavi4@gmail.com) <[lakshmikavi4@gmail.com](mailto:lakshmikavi4@gmail.com)>; Sumi Jha <[sumijha05@gmail.com](mailto:sumijha05@gmail.com)>; Pooja Sahitya <[sahityapooja91@gmail.com](mailto:sahityapooja91@gmail.com)>  
**Subject:** Approval - Syllabus of B. Com (Banking and Insurance Sem I and II subjects).

Respected Board of Studies members for B. Com (Banking and Insurance),

As per the revised framework in compliance with the National Education Policy guidelines, we have made the following changes in Semester I and II beginning this year for the First Year students.

The changes are as follows-

	Actual name of paper		New name of paper	Type of change
1.	Foundation Course- III (in Semester III as per old syllabus)	Changed to	Principles and Practices of Banking (Shifted to Semester I)	Only nomenclature change – No change in syllabus
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As only, the name of the papers and the Semesters have changed, there are two ways by which this change could be approved.

1. The change can be approved by the BOS members sending their consent for the change as a reply to this mail.

Shailashri Uchil

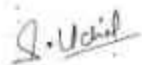
To:Pooja Sahitya <sahityapooja91@gmail.com>

Cc:Anush Mohan <anushmohan@live.com>;PANKAJ TRIVEDI <trivedi@somaiya.edu>;+2 others

Sat 22-07-2023 14:48

Thank you, Pooja.

Regards,



Shailashri Uchil

...

**From:** Pooja Sahitya <sahityapooja91@gmail.com>

**Sent:** 22 July 2023 14:46

**To:** Shailashri Uchil <shailashriu@sies.edu.in>

**Cc:** Anush Mohan <anushmohan@live.com>; PANKAJ TRIVEDI <trivedi@somaiya.edu>; Lakshmi K <lakshmikavi4@gmail.com>; Sumi Jha <sumijha05@gmail.com>

**Subject:** Re: Approval - Syllabus of B. Com (Banking and Insurance Sem I and II subjects).

Hello Ma'am,

I looked into the attached document of the syllabus and the new name does match with what will be covered in the syllabus.

Please go ahead with the changes.

Regards,

Pooja Sahitya

8452 933 279

On Sat, Jul 22, 2023, 1:16 PM Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)> wrote:

Respected Board of Studies members for B. Com (Banking and Insurance),

As per the revised framework in compliance with the National Education Policy guidelines, we have made the following changes in Semester I and II beginning this year for the First Year students.

The changes are as follows-

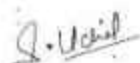
	Actual name of paper		New name of paper	Type of change
1.	Foundation Course- III (in Semester III as per old syllabus)	Changed to	Principles and Practices of Banking (Shifted to Semester I)	Only nomenclature change – No change in syllabus
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As only, the name of the papers and the Semesters have changed, there are two ways by which this change could be approved.

1. The change can be approved by the BOS members sending their consent for the change as a reply to this mail.
2. A meeting could be called to discuss the changes.

I request you to let us know, whether the changes can be made as a confirmation to this mail OR do we need to call a meeting to discuss the changes.

Regards,



Shailashri Uchil.

PS

Pooja Sahitya <sahityapooja91@gmail.com>

To:Shailashri Uchil

Cc:Anush Mohan <anushmohan@live.com>;PANKAJ TRIVEDI  
<trivedi@somaiya.edu>;+2 others

Sat 22-07-2023 14:47

Hello Ma'am,

I looked into the attached document of the syllabus and the new name does match with what will be covered in the syllabus.

Please go ahead with the changes.

Regards,

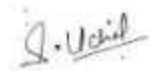
Pooja Sahitya

8452 933 279

...

SU





Shailashri Uchil

**Continuation of syllabus and examination pattern as approved by you at our last meeting held on 07/01/2022.**

**Date : 16/11/2022**

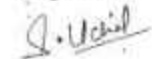
Respected BOS Members,

We completed Term I of the academic year 2022-23 in accordance with the syllabus and examination pattern as approved by you at our last meeting held on 07/01/2022.

We wish to continue the same in the second term of A.Y. 2022-23.

I request your consent for the continuation.

Regards,



Name : Shailashri Uchil  
Chairperson : B. Com (Banking and Insurance)  
BOS of subject

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PS

Pooja Sahitya [sahityapooja91@gmail.com](mailto:sahityapooja91@gmail.com)

To:

• Shailashri Uchil  
Thu 17-11-2022 11:58

Hello Madam,

Congratulations for completing term 1. Yes, we can go ahead and continue the syllabus and exam pattern approved earlier.

Thank You,

Pooja Sahitya

On Wed, Nov 16, 2022, 12:03 PM Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)> wrote:

Date : 16/11/2022

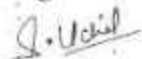
Respected BOS Members,

We completed Term I of the academic year 2022-23 in accordance with the syllabus and examination pattern as approved by you at our last meeting held on 07/01/2022.

We wish to continue the same in the second term of A.Y. 2022-23.

I request your consent for the continuation.

Regards.



Name : Shailashri Uchil  
Chairperson : B. Com (Banking and Insurance)  
BOS of subject



----- The information contained in this electronic message (email) and any attachments to this email are intended for the exclusive use of the addressee(s) and access to this email by any one else is unauthorised. The email may contain proprietary, confidential or privileged information or information relating to SIES Group of Institute. If you are not the intended recipient, please notify the sender by telephone, fax, or return email and delete this communication and any attachments thereto, immediately from your computer. Any dissemination, distribution, or copying of this communication and the attachments thereto (in whole or part), in any manner, is strictly prohibited and actionable at law. The recipient acknowledges that emails are susceptible to alteration and their integrity can not be guaranteed and that Institute does not guarantee that any e-mail is virus-free and accept no liability for any damage caused by any virus transmitted by this email.

**Thank you, sir.**

**Regards,  
Shailashri Uchil**  
...

**From:** Anush Mohan <anushmohan@live.com>

**Sent:** 16 November 2022 20:21

**To:** Shailashri Uchil <shailashriu@sies.edu.in>; lakshmikavi4@gmail.com <lakshmikavi4@gmail.com>; Pooja Sahitya <sahityapooja91@gmail.com>

**Subject:** Re: Continuation of syllabus and examination pattern as approved by you at our last meeting held on 07/01/2022.

Dear Ma'am,

Congratulations on the successful completion of the first term. I hereby give my consent for the continuation of the syllabus and exam pattern as approved earlier. Thank you.

Regards,  
Anush

Best Regards  
Anush Mohan  
✉ anushmohan@live.com  
☎ +91 99 877 63998 | +91 22 2666 2990

**From:** Lakshmi K <lakshmikavi4@gmail.com>

**Sent:** 17 November 2022 08:55

**To:** Shailashri Uchil <shailashriu@sies.edu.in>

**Cc:** Anush Mohan <anushmohan@live.com>; Pooja Sahitya <sahityapooja91@gmail.com>

**Subject:** Re: Continuation of syllabus and examination pattern as approved by you at our last meeting held on 07/01/2022.

Respected Ma'am,

Ok. You can continue with the same.

On Wed, Nov 16, 2022, 12:03 PM Shailashri Uchil <[shailashriu@sies.edu.in](mailto:shailashriu@sies.edu.in)> wrote:

Date : 16/11/2022

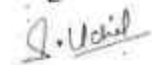
Respected BOS Members,

We completed Term I of the academic year 2022-23 in accordance with the syllabus and examination pattern as approved by you at our last meeting held on 07/01/2022.

We wish to continue the same in the second term of A.Y. 2022-23.

I request your consent for the continuation.

Regards.



Name : Shailashri Uchil  
Chairperson : B. Com (Banking and Insurance)  
BOS of subject

## Reema Castelino

---

**From:** Shailashri Uchil  
**Sent:** 11 September 2023 09:25  
**To:** harihar.krishnamoorthy  
**Cc:** Dr. Nina Roychoudhary; Dr. Shanti Iyer; anushmohan@live.com; ksranshani@nitie.ac.in; trivedi@somaiya.edu; Josephine Mathew; Falguni Mathews; Reema Castelino; bhujangamrai@yahoo.co.in  
**Subject:** Re: REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Thank you Harihar Krishnamoorthy sir.



Regards,  
Shailashri Uchil

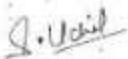
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**From:** harihar.krishnamoorthy@rediffmail.com <harihar.krishnamoorthy@rediffmail.com> on behalf of harihar.krishnamoorthy <harihar.krishnamoorthy@rediffmail.com>  
**Sent:** 11 September 2023 09:09  
**To:** Shailashri Uchil <shailashriu@sies.edu.in>  
**Cc:** Dr. Nina Roychoudhary <ninar@sies.edu.in>; Dr. Shanti Iyer <shantii@sies.edu.in>; anushmohan@live.com <anushmohan@live.com>; ksranshani@nitie.ac.in <ksranshani@nitie.ac.in>; trivedi@somaiya.edu <trivedi@somaiya.edu>; Josephine Mathew <MathewM@sies.edu.in>; Falguni Mathews <falgunim@sies.edu.in>; Reema Castelino <reemac@sies.edu.in>; bhujangamrai@yahoo.co.in <bhujangamrai@yahoo.co.in>  
**Subject:** Re: REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Hi All  
Approved from my side too  
Regds  
Harihar Krishnamoorthy

**From:** shailashriu@sies.edu.in  
**Sent:** Mon, 11 Sep 2023 08:19:43  
**To:** BHUJANGA RAI <bhujangamrai@yahoo.co.in>  
**Cc:** "Dr. Nina Roychoudhary" <ninar@sies.edu.in>, "Dr. Shanti Iyer" <shantii@sies.edu.in>, Anush Mohan <anushmohan@live.com>, "harihar.krishnamoorthy@rediffmail.com" <harihar.krishnamoorthy@rediffmail.com>, "ksranshani@nitie.ac.in" <ksranshani@nitie.ac.in>, PANKAJ TRIVEDI <trivedi@somaiya.edu>, Josephine Mathew <MathewM@sies.edu.in>, Falguni Mathews <falgunim@sies.edu.in>, "Reema Castelino" <reemac@sies.edu.in>  
**Subject:** Re: REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Dear BOS members,  
With reference to the mail containing the revised syllabus, we have received a reply from Mr. Anush Mohan, Dr. Bhujanga Rai and Dr. K. S. Ranjani.  
I request the other BOS members to send their reply to the email.



Regards,  
Shailashri Uchil

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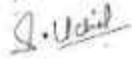
**From:** Shailashri Uchil <shailashriu@sies.edu.in>  
**Sent:** 11 September 2023 08:14

**To:** BHUJANGA RAI <bhujangamrai@yahoo.co.in>

**Cc:** Dr. Nina Roychoudhary <ninar@sies.edu.in>; Dr. Shanti Iyer <shanti@sies.edu.in>; Anush Mohan <anushmohan@live.com>; harihar.krishnamoorthy@rediffmail.com <harihar.krishnamoorthy@rediffmail.com>; ksrnjani@nitie.ac.in <ksranjani@nitie.ac.in>; PANKAJ TRIVEDI <trivedi@somaiya.edu>; Josephine Mathew <MathewM@sies.edu.in>; Falguni Mathews <falgunim@sies.edu.in>; Reema Castelino <reemac@sies.edu.in>

**Subject:** Re: REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Thank you, Bhujanga Rai sir.



Regards,

Shailashri Uchil

---

**From:** BHUJANGA RAI <bhujangamrai@yahoo.co.in>

**Sent:** 08 September 2023 13:09

**To:** Shailashri Uchil <shailashriu@sies.edu.in>

**Subject:** Re: REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Dear Mam,

I hereby give my approval for the revised

syllabus. Regards,

Dr. Bhujanga Manku Rai

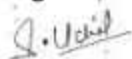
On Friday, 8 September, 2023 at 12:02:35 pm IST, Shailashri Uchil <shailashriu@sies.edu.in> wrote:

Dear BOS members,

I request you to go through the revised syllabus (attached Excel sheet) and give your suggestion based on the changes made as per the discussions held at the BOS meeting held on 26/07/2023.

In case you approve of the revision, we request you to send your approval as a reply to this email.

Regards,



Shailashri Uchil,

SIES College of Commerce and Economics,

Sion East.

---

**From:** Dr. Shanti Iyer <shanti@sies.edu.in>

**Sent:** 06 September 2023 11:01

**To:** DRNISHIKANTJHA@GMAIL.COM <DRNISHIKANTJHA@GMAIL.COM>; Reema Castelino <reemac@sies.edu.in>; Falguni Mathews <falgunim@sies.edu.in>; Dr. Nina Roychoudhary <ninar@sies.edu.in>

**Cc:** Shailashri Uchil <shailashriu@sies.edu.in>

**Subject:** REVISED NEP FORMAT -MCOM B&I & MCOM Accountancy

Dear Sir,

As per your recommendations in the BOS meeting held on the 25<sup>th</sup> of July, 2023 for MCOM B&F and MCOM -Accountancy, we have restructured the proposed framework of NEP to include only core papers of accountancy and Finance papers in the PG program.

Enclosed is the revised format for both courses.

Sir, we request you to please approve the same, and as the syllabus is already approved in the prior BOS, your approval will facilitate the commencement of the course at the earliest .

Thanking you and looking forward to your positive response.

Best Regards  
Dr. Shanti Suresh  
Vice Principal & H.O.D Commerce Department  
S.I.E.S College of Commerce and Economics

\$B!>(B  
message

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(email) and any attachments to this email are intended for the exclusive use of the addressee(s) and access to this email by any one else is unauthorised. The email may contain proprietary, confidential or privileged information or information relating to SIES Group of Institute. If you are not the intended recipient, please notify the sender by telephone, fax, or return email and delete this communication and any attachments thereto, immediately from your computer. Any dissemination, distribution, or copying of this communication and the attachments thereto (in whole or part), in any manner, is strictly prohibited and actionable at law. The recipient acknowledges that emails are susceptible to alteration and their integrity can not be guaranteed and that Institute does not guarantee that any e-mail is virus-free and accept no liability for any damage caused by any virus transmitted by this email.

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